

Louisiana Farm Record Book



Name _____

Address _____

Year _____



The Farm Record Book

This Farm Record Book is designed to provide a farmer with an organized system for recording expenses, income, land use and treatment, social security and income tax information. Inventory and depreciation schedules are kept in a separate book titled the Louisiana Farm Inventory Record.

No farm record book will be any more accurate or complete than the farm manager makes it. Entries should be made daily as a sale or purchase is made so nothing is forgotten.

Farm records are of little value unless properly used. The proper farm analysis depends on the individual situation. While many different types of farm analysis can be made, the manager should consider analyzing the use of and returns to the farm's most limited resource. Each year, a net worth statement should be completed so the manager can judge the economic success or failure of the farm.

The Louisiana Farm Record Book was designed and intended to be used as an important farm management tool. No provision has been made in this book for recording household, personal or non-farm transactions. These transactions should be recorded elsewhere because income taxes and family planning are affected. Other record books are available in pdf format on our website: www.LSUAgCenter.com.

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CASH FARM EXPENSES & INCOME

The purpose of keeping business expense and income information is to create reports about the business. These reports are used to analyze the business's current financial situation (sources of income, expenses and spending habits) and to plan for the future. Financial information must be organized in an easily understood manner. Organized information tells important facts about the financial situation of the business. Simply listing each transaction for the year makes the manager's job more difficult and time consuming. Think of the manager searching through a very large box of buttons to find a matching set. Using expense and income categories to summarize business transactions makes the information easier to understand and analyze.

Farm managers need to know about the expense and income transactions of the business if the business is to be correctly managed. Expense transactions tell the manager how much money is leaving the business, what the expenses are and what each enterprise costs. Income transactions provide information about how much income the business is generating, what items were sold to generate the income and what enterprise produced those items for sale. A manager who can reduce expenses while maintaining current income levels can increase business profits. Likewise, a manager who can increase income while maintaining expenses can increase profits.

Different types of businesses have different kinds of income and expenses. For example, insecticides and herbicides are major expenses for cotton growers, but the items are minor expenses for a hog farmer. Hog farmers are more interested in feed and veterinary expenses. A cotton farmer receives income from the sale of cotton lint and seed, and a hog farmer's income comes from the sale of hogs. Each manager must decide what expense and income items are important for understanding the particular business. Some farm businesses have more than one enterprise. The cotton grower may also grow soybeans, or the hog farmer may grow corn. The expenses and income of each enterprise should be kept separately.

Common Farm Business Expense Categories:

| | | | |
|---------------------|------------------------------------|---|--------------------------------------|
| Payroll Expenses | Chemicals | Repairs and Maintenance: Buildings and Facilities | Other Farm Expenses |
| Feed Purchases | Custom Work Hired | Utilities | Principal Payments |
| Veterinary Expenses | Fuel, Oil and Grease | Tax, Interest and Insurance | Purchases: Capital Items & Livestock |
| Fertilizer and Lime | Repairs and Maintenance: Machinery | Rent or Lease Payments | |
| Seeds and Plants | Repairs and Maintenance: Equipment | Supplies | |

Common Farm Business Income Categories:

| | | | |
|------------|--------------------|-------------------------------|----------------------|
| Crop Sales | Custom Work Income | Interest and Dividend Income | Miscellaneous Income |
| Refunds | Livestock Sales | Agricultural Program Payments | |

Expense and income categories group business transactions so a manager can more easily study the business and conduct an analysis of the business.

CASH FARM EXPENSES - EXAMPLE

| | | | | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | | |
|---------------|------|------|--|-------------------|-----------|------------------|----------------|-----------|---------------------|---------------------|------------------|-----------|-------------------|
| | Date | Num | Paid To | Total Amount Paid | | Payroll Expenses | Feed Purchases | | Veterinary Expenses | Fertilizer and Lime | Seeds and Plants | Chemicals | Custom Work Hired |
| 1 | 2/16 | 2218 | Farmers Co-Op (125 bu corn @ \$2.70 per bu) | 337 | 50 | | 337 | 50 | | | | | |
| ... | | | | | | | | | | | | | |
| 25 | 3/10 | 2268 | Deere Co. (6 ft rotary mower) | 830 | 30 | | | | | | | | |
| TOTALS | | | | 1,167 | 80 | | 337 | 50 | | | | | |

- Date** Enter the date the activity or event took place.
- Num** Enter the check number if a check was written, "cash" if payment was made in cash or credit card name if payment was by credit card.
- Paid To** Enter the name of the person or company receiving either the check or cash payment. Describe briefly the expense item - kind, quantity and price.
- (1) Total Amount Paid** Enter the total amount paid for the purchased items. The total of this column should equal the sum of columns 2 through 19. *(Note 1: Paying personal expenses from the farm accounts will result in overstated farm costs and understated profits. Payments that are made for both business and personal uses should be divided into business and personal amounts, and only the business amount should be used in calculating business expenses.)*
- (2) Payroll Expenses** Enter the amount paid for hired labor. Also enter all expenses associated with labor such as FICA, workers' compensation insurance, etc.
- (3) Feed Purchases** Enter the amount paid for purchased grain, hay, minerals, salt and other feed such as supplements, starter feed, etc.
- (4) Veterinary Expenses** Enter the amount paid for veterinary services and supplies (wormers, medicines, vaccines, farm calls, syringes, etc.)
- (5) Fertilizer and Lime** Enter the amount paid for purchased fertilizer and lime.
- (6) Seeds and Plants** Enter the amount paid for purchased seeds, plants, trees, vines, etc.
- (7) Chemicals** Enter the amount paid for insecticides, herbicides, fungicides and other chemicals. DO NOT include chemicals for livestock use.
- (8) Custom Work Hired** Enter the amount paid for machine hire and custom work such as combining, hay baling, etc. *(NOTE 2: If a share of the production is given in lieu of any cash farm expense, do not enter this amount as an expense.)*

CASH FARM EXPENSES - EXAMPLE (CONTINUED)

| | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | | |
|-----|-------------------------|-------------------------|-----------|-----------------------------|-----------|------------------------------|--------------------------|-----------|------------------------|-----------------------|------------------------------|-----------|--|
| | | Repairs and Maintenance | | | | | | | | | | Purchases | |
| | Fuel, Oil and Grease | Machinery | Equipment | Buildings and Facilities | Utilities | Tax, Interest & Insurance | Rent / Lease Payments | Supplies | Other Farm Expenses | Principal Payments | Capital Items & Livestock | | |
| 1 | | | | | | | | | | | | | |
| ... | | | | | | | | | | | | | |
| 25 | | | | | | | | | | | 830 | 30 | |
| | | | | | | | | | | | 830 | 30 | |

- (9) Fuel, Oil and Grease** Enter the amount paid for fuel, oil and grease including gasoline, butane, diesel, etc. (*See NOTE 1.*)
- (10) Repairs & Maintenance - Machinery** Enter the amount paid for repairs and maintenance of self-propelled equipment such as trucks, tractors, combines, etc. (*NOTE 3: Major expenses that are to be charged to more than one year's operation should be entered as "Capital Purchases" in column 19.*)
- (11) Repairs & Maintenance - Equipment** Enter the amount paid for repairs and maintenance for towed equipment such as discs, planters, trailers, pumps, etc. (*See NOTE 3.*)
- (12) Repairs & Maintenance - Buildings and Facilities** Enter the amount paid for repairs and maintenance for barns, fences, roads, bridges, ponds, etc. (*See NOTE 3.*)
- (13) Utilities** Enter the amount paid for electricity, telephone, water, Internet service, electronic data services, etc.
- (14) Tax, Interest and Insurance** Enter the taxes paid on the farm property, equipment, etc. Enter the insurance paid on farm property, crops, livestock and farm accident and liability insurance. Enter the interest paid on farm mortgages, farm notes, current farm operating expenses, etc.
- (15) Rent / Lease Payments** Enter the amount paid for the rent or lease of land, equipment or livestock.
- (16) Supplies** Enter the amount paid for farm supplies such as paper towels, office supplies, soap, gloves, boots, subscriptions, business travel, etc.
- (17) Other Farm Expenses** Enter the amounts paid for items that do not fit elsewhere.
- (18) Principal Payments** Enter the amount paid on principal of notes.
- (19) Purchases - Capital Items and Livestock** Enter the amount paid for livestock, equipment and improvements that are to be depreciated.

CASH FARM EXPENSES

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|---------------|------|-----|---------|----------------------|---------------------|-------------------|------------------------|------------------------|---------------------|-----------|----------------------|
| | Date | Num | Paid To | Total Amount Paid | Payroll Expenses | Feed Purchases | Veterinary Expenses | Fertilizer and Lime | Seeds and Plants | Chemicals | Custom Work Hired |
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| TOTALS | | | | | | | | | | | |

CASH FARM EXPENSES (CONTINUED)

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|----|-------------------------|--|-------------------------|--|-----------|--|-----------------------------|--|-----------|--|------------------------------|--|--------------------------|--|-----------|--|------------------------|--|-----------------------|--|------------------------------|-----------|
| | | | Repairs and Maintenance | | | | | | | | | | | | | | | | | | | Purchases |
| | Fuel, Oil and Grease | | Machinery | | Equipment | | Buildings and Facilities | | Utilities | | Tax, Interest & Insurance | | Rent / Lease Payments | | Supplies | | Other Farm Expenses | | Principal Payments | | Capital Items & Livestock | |
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CASH FARM EXPENSES

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|---------------|------|----------|----------|----------------------|---------------------|-------------------|------------------------|------------------------|---------------------|-----------|----------------------|
| | Date | Num | Paid To | Total Amount Paid | Payroll Expenses | Feed Purchases | Veterinary Expenses | Fertilizer and Lime | Seeds and Plants | Chemicals | Custom Work Hired |
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| TOTALS | | | | | | | | | | | |

CASH FARM EXPENSES (CONTINUED)

| | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 |
|----|-------------------------|-----------|-----------|-----------------------------|-----------|------------------------------|--------------------------|-----------|------------------------|-----------------------|------------------------------|
| | Repairs and Maintenance | | | | | | | | | | Purchases |
| | Fuel, Oil and Grease | Machinery | Equipment | Buildings and Facilities | Utilities | Tax, Interest & Insurance | Rent / Lease Payments | Supplies | Other Farm Expenses | Principal Payments | Capital Items & Livestock |
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CASH FARM EXPENSES

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|---------------|------|----------|---------|-------------------|--|------------------|--|----------------|--|---------------------|--|---------------------|--|------------------|--|-----------|--|-------------------|--|--|
| | Date | Num | Paid To | Total Amount Paid | | Payroll Expenses | | Feed Purchases | | Veterinary Expenses | | Fertilizer and Lime | | Seeds and Plants | | Chemicals | | Custom Work Hired | | |
| 1 | | | | | | | | | | | | | | | | | | | | |
| 2 | | | | | | | | | | | | | | | | | | | | |
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CASH FARM EXPENSES (CONTINUED)

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| | | | Repairs and Maintenance | | | | | | | | | | | | | | | | | | | Purchases |
| | Fuel, Oil and Grease | | Machinery | | Equipment | | Buildings and Facilities | | Utilities | | Tax, Interest & Insurance | | Rent / Lease Payments | | Supplies | | Other Farm Expenses | | Principal Payments | | Capital Items & Livestock | |
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CASH FARM EXPENSES

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|---------------|------|----------|---------|-------------------|--|------------------|--|----------------|--|---------------------|--|---------------------|--|------------------|--|-----------|--|-------------------|--|--|
| | Date | Num | Paid To | Total Amount Paid | | Payroll Expenses | | Feed Purchases | | Veterinary Expenses | | Fertilizer and Lime | | Seeds and Plants | | Chemicals | | Custom Work Hired | | |
| 1 | | | | | | | | | | | | | | | | | | | | |
| 2 | | | | | | | | | | | | | | | | | | | | |
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| TOTALS | | | | | | | | | | | | | | | | | | | | |

CASH FARM EXPENSES (CONTINUED)

| | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 |
|----|-------------------------|-------------------------|-----------|-----------------------------|-----------|------------------------------|--------------------------|-----------|------------------------|-----------------------|------------------------------|
| | | Repairs and Maintenance | | | | | | | | | Purchases |
| | Fuel, Oil and Grease | Machinery | Equipment | Buildings and Facilities | Utilities | Tax, Interest & Insurance | Rent / Lease Payments | Supplies | Other Farm Expenses | Principal Payments | Capital Items & Livestock |
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CASH FARM EXPENSES

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|---------------|------|-----|---------|----------------------|---------------------|-------------------|------------------------|------------------------|---------------------|-----------|----------------------|
| | Date | Num | Paid To | Total Amount Paid | Payroll Expenses | Feed Purchases | Veterinary Expenses | Fertilizer and Lime | Seeds and Plants | Chemicals | Custom Work Hired |
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| 24 | | | | | | | | | | | |
| 25 | | | | | | | | | | | |
| TOTALS | | | | | | | | | | | |

CASH FARM EXPENSES (CONTINUED)

| | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | |
|----|-------------------------|-------------------------|-----------|-----------------------------|-----------|------------------------------|--------------------------|-----------|------------------------|-----------------------|------------------------------|-----------|
| | | Repairs and Maintenance | | | | | | | | | | Purchases |
| | Fuel, Oil and Grease | Machinery | Equipment | Buildings and Facilities | Utilities | Tax, Interest & Insurance | Rent / Lease Payments | Supplies | Other Farm Expenses | Principal Payments | Capital Items & Livestock | |
| 1 | | | | | | | | | | | | |
| 2 | | | | | | | | | | | | |
| 3 | | | | | | | | | | | | |
| 4 | | | | | | | | | | | | |
| 5 | | | | | | | | | | | | |
| 6 | | | | | | | | | | | | |
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| 14 | | | | | | | | | | | | |
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| 16 | | | | | | | | | | | | |
| 17 | | | | | | | | | | | | |
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| 19 | | | | | | | | | | | | |
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| 21 | | | | | | | | | | | | |
| 22 | | | | | | | | | | | | |
| 23 | | | | | | | | | | | | |
| 24 | | | | | | | | | | | | |
| 25 | | | | | | | | | | | | |

CASH FARM EXPENSES

| | | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | | |
|---------------|------|----------|----------|----------------------|---------------------|-------------------|------------------------|------------------------|---------------------|-----------|----------------------|
| | Date | Num | Paid To | Total Amount Paid | Payroll Expenses | Feed Purchases | Veterinary Expenses | Fertilizer and Lime | Seeds and Plants | Chemicals | Custom Work Hired |
| 1 | | | | | | | | | | | |
| 2 | | | | | | | | | | | |
| 3 | | | | | | | | | | | |
| 4 | | | | | | | | | | | |
| 5 | | | | | | | | | | | |
| 6 | | | | | | | | | | | |
| 7 | | | | | | | | | | | |
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| 11 | | | | | | | | | | | |
| 12 | | | | | | | | | | | |
| 13 | | | | | | | | | | | |
| 14 | | | | | | | | | | | |
| 15 | | | | | | | | | | | |
| 16 | | | | | | | | | | | |
| 17 | | | | | | | | | | | |
| 18 | | | | | | | | | | | |
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| 22 | | | | | | | | | | | |
| 23 | | | | | | | | | | | |
| 24 | | | | | | | | | | | |
| 25 | | | | | | | | | | | |
| TOTALS | | | | | | | | | | | |

CASH FARM EXPENSES (CONTINUED)

| | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 |
|----|-------------------------|-----------|-----------|-----------------------------|-----------|------------------------------|--------------------------|----------|------------------------|-----------------------|------------------------------|
| | Repairs and Maintenance | | | | | | | | | | Purchases |
| | Fuel, Oil and Grease | Machinery | Equipment | Buildings and Facilities | Utilities | Tax, Interest & Insurance | Rent / Lease Payments | Supplies | Other Farm Expenses | Principal Payments | Capital Items & Livestock |
| 1 | | | | | | | | | | | |
| 2 | | | | | | | | | | | |
| 3 | | | | | | | | | | | |
| 4 | | | | | | | | | | | |
| 5 | | | | | | | | | | | |
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| 24 | | | | | | | | | | | |
| 25 | | | | | | | | | | | |
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CASH FARM EXPENSES

| | | 1 | | 2 | | 3 | | 4 | | 5 | | 6 | | 7 | | 8 | | | | |
|---------------|------|----------|---------|-------------------|--|------------------|--|----------------|--|---------------------|--|---------------------|--|------------------|--|-----------|--|-------------------|--|--|
| | Date | Num | Paid To | Total Amount Paid | | Payroll Expenses | | Feed Purchases | | Veterinary Expenses | | Fertilizer and Lime | | Seeds and Plants | | Chemicals | | Custom Work Hired | | |
| 1 | | | | | | | | | | | | | | | | | | | | |
| 2 | | | | | | | | | | | | | | | | | | | | |
| 3 | | | | | | | | | | | | | | | | | | | | |
| 4 | | | | | | | | | | | | | | | | | | | | |
| 5 | | | | | | | | | | | | | | | | | | | | |
| 6 | | | | | | | | | | | | | | | | | | | | |
| 7 | | | | | | | | | | | | | | | | | | | | |
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| 11 | | | | | | | | | | | | | | | | | | | | |
| 12 | | | | | | | | | | | | | | | | | | | | |
| 13 | | | | | | | | | | | | | | | | | | | | |
| 14 | | | | | | | | | | | | | | | | | | | | |
| 15 | | | | | | | | | | | | | | | | | | | | |
| 16 | | | | | | | | | | | | | | | | | | | | |
| 17 | | | | | | | | | | | | | | | | | | | | |
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| 24 | | | | | | | | | | | | | | | | | | | | |
| 25 | | | | | | | | | | | | | | | | | | | | |
| TOTALS | | | | | | | | | | | | | | | | | | | | |

CASH FARM EXPENSES (CONTINUED)

| | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 |
|----|-------------------------|-----------|-----------|-----------------------------|-----------|------------------------------|--------------------------|-----------|------------------------|-----------------------|------------------------------|
| | Repairs and Maintenance | | | | | | | | | | Purchases |
| | Fuel, Oil and Grease | Machinery | Equipment | Buildings and Facilities | Utilities | Tax, Interest & Insurance | Rent / Lease Payments | Supplies | Other Farm Expenses | Principal Payments | Capital Items & Livestock |
| 1 | | | | | | | | | | | |
| 2 | | | | | | | | | | | |
| 3 | | | | | | | | | | | |
| 4 | | | | | | | | | | | |
| 5 | | | | | | | | | | | |
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| 24 | | | | | | | | | | | |
| 25 | | | | | | | | | | | |
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CASH FARM EXPENSES

| | | 1 | | 2 | | 3 | | 4 | | 5 | | 6 | | 7 | | 8 | | | | |
|---------------|------|----------|---------|-------------------|--|------------------|--|----------------|--|---------------------|--|---------------------|--|------------------|--|-----------|--|-------------------|--|--|
| | Date | Num | Paid To | Total Amount Paid | | Payroll Expenses | | Feed Purchases | | Veterinary Expenses | | Fertilizer and Lime | | Seeds and Plants | | Chemicals | | Custom Work Hired | | |
| 1 | | | | | | | | | | | | | | | | | | | | |
| 2 | | | | | | | | | | | | | | | | | | | | |
| 3 | | | | | | | | | | | | | | | | | | | | |
| 4 | | | | | | | | | | | | | | | | | | | | |
| 5 | | | | | | | | | | | | | | | | | | | | |
| 6 | | | | | | | | | | | | | | | | | | | | |
| 7 | | | | | | | | | | | | | | | | | | | | |
| 8 | | | | | | | | | | | | | | | | | | | | |
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| 14 | | | | | | | | | | | | | | | | | | | | |
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| 24 | | | | | | | | | | | | | | | | | | | | |
| 25 | | | | | | | | | | | | | | | | | | | | |
| TOTALS | | | | | | | | | | | | | | | | | | | | |

CASH FARM EXPENSES (CONTINUED)

| | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 |
|----|-------------------------|-----------|-----------|-----------------------------|-----------|------------------------------|--------------------------|-----------|------------------------|-----------------------|------------------------------|
| | Repairs and Maintenance | | | | | | | | | | Purchases |
| | Fuel, Oil and Grease | Machinery | Equipment | Buildings and Facilities | Utilities | Tax, Interest & Insurance | Rent / Lease Payments | Supplies | Other Farm Expenses | Principal Payments | Capital Items & Livestock |
| 1 | | | | | | | | | | | |
| 2 | | | | | | | | | | | |
| 3 | | | | | | | | | | | |
| 4 | | | | | | | | | | | |
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| 24 | | | | | | | | | | | |
| 25 | | | | | | | | | | | |
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CASH FARM EXPENSES

| | | 1 | | 2 | | 3 | | 4 | | 5 | | 6 | | 7 | | 8 | | | | |
|---------------|------|----------|---------|-------------------|--|------------------|--|----------------|--|---------------------|--|---------------------|--|------------------|--|-----------|--|-------------------|--|--|
| | Date | Num | Paid To | Total Amount Paid | | Payroll Expenses | | Feed Purchases | | Veterinary Expenses | | Fertilizer and Lime | | Seeds and Plants | | Chemicals | | Custom Work Hired | | |
| 1 | | | | | | | | | | | | | | | | | | | | |
| 2 | | | | | | | | | | | | | | | | | | | | |
| 3 | | | | | | | | | | | | | | | | | | | | |
| 4 | | | | | | | | | | | | | | | | | | | | |
| 5 | | | | | | | | | | | | | | | | | | | | |
| 6 | | | | | | | | | | | | | | | | | | | | |
| 7 | | | | | | | | | | | | | | | | | | | | |
| 8 | | | | | | | | | | | | | | | | | | | | |
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| 11 | | | | | | | | | | | | | | | | | | | | |
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| 13 | | | | | | | | | | | | | | | | | | | | |
| 14 | | | | | | | | | | | | | | | | | | | | |
| 15 | | | | | | | | | | | | | | | | | | | | |
| 16 | | | | | | | | | | | | | | | | | | | | |
| 17 | | | | | | | | | | | | | | | | | | | | |
| 18 | | | | | | | | | | | | | | | | | | | | |
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| 24 | | | | | | | | | | | | | | | | | | | | |
| 25 | | | | | | | | | | | | | | | | | | | | |
| TOTALS | | | | | | | | | | | | | | | | | | | | |

CASH FARM EXPENSES (CONTINUED)

| | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | |
|----|-------------------------|-------------------------|-----------|-----------------------------|-----------|------------------------------|--------------------------|-----------|------------------------|-----------------------|------------------------------|-----------|
| | | Repairs and Maintenance | | | | | | | | | | Purchases |
| | Fuel, Oil and Grease | Machinery | Equipment | Buildings and Facilities | Utilities | Tax, Interest & Insurance | Rent / Lease Payments | Supplies | Other Farm Expenses | Principal Payments | Capital Items & Livestock | |
| 1 | | | | | | | | | | | | |
| 2 | | | | | | | | | | | | |
| 3 | | | | | | | | | | | | |
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| 25 | | | | | | | | | | | | |
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CASH FARM EXPENSES

| | | | | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|---------------|------|-----|---------|----------------------|---------------------|-------------------|------------------------|------------------------|---------------------|-----------|----------------------|
| | Date | Num | Paid To | Total Amount Paid | Payroll Expenses | Feed Purchases | Veterinary Expenses | Fertilizer and Lime | Seeds and Plants | Chemicals | Custom Work Hired |
| 1 | | | | | | | | | | | |
| 2 | | | | | | | | | | | |
| 3 | | | | | | | | | | | |
| 4 | | | | | | | | | | | |
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| 24 | | | | | | | | | | | |
| 25 | | | | | | | | | | | |
| TOTALS | | | | | | | | | | | |

CASH FARM EXPENSES (CONTINUED)

| | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | |
|----|-------------------------|-----------|-----------|-----------------------------|-----------|------------------------------|--------------------------|-----------|------------------------|-----------------------|------------------------------|--|
| | Repairs and Maintenance | | | | | | | | | | Purchases | |
| | Fuel, Oil and Grease | Machinery | Equipment | Buildings and Facilities | Utilities | Tax, Interest & Insurance | Rent / Lease Payments | Supplies | Other Farm Expenses | Principal Payments | Capital Items & Livestock | |
| 1 | | | | | | | | | | | | |
| 2 | | | | | | | | | | | | |
| 3 | | | | | | | | | | | | |
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| 24 | | | | | | | | | | | | |
| 25 | | | | | | | | | | | | |

CASH FARM EXPENSES

| | | | | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|---------------|------|-----|---------|----------------------|---------------------|-------------------|------------------------|------------------------|---------------------|-----------|----------------------|
| | Date | Num | Paid To | Total Amount Paid | Payroll Expenses | Feed Purchases | Veterinary Expenses | Fertilizer and Lime | Seeds and Plants | Chemicals | Custom Work Hired |
| 1 | | | | | | | | | | | |
| 2 | | | | | | | | | | | |
| 3 | | | | | | | | | | | |
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| 24 | | | | | | | | | | | |
| 25 | | | | | | | | | | | |
| TOTALS | | | | | | | | | | | |

CASH FARM EXPENSES (CONTINUED)

| | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 |
|----|-------------------------|-----------|-----------|-----------------------------|-----------|------------------------------|--------------------------|-----------|------------------------|-----------------------|------------------------------|
| | Repairs and Maintenance | | | | | | | | | | Purchases |
| | Fuel, Oil and Grease | Machinery | Equipment | Buildings and Facilities | Utilities | Tax, Interest & Insurance | Rent / Lease Payments | Supplies | Other Farm Expenses | Principal Payments | Capital Items & Livestock |
| 1 | | | | | | | | | | | |
| 2 | | | | | | | | | | | |
| 3 | | | | | | | | | | | |
| 4 | | | | | | | | | | | |
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| 14 | | | | | | | | | | | |
| 15 | | | | | | | | | | | |
| 16 | | | | | | | | | | | |
| 17 | | | | | | | | | | | |
| 18 | | | | | | | | | | | |
| 19 | | | | | | | | | | | |
| 20 | | | | | | | | | | | |
| 21 | | | | | | | | | | | |
| 22 | | | | | | | | | | | |
| 23 | | | | | | | | | | | |
| 24 | | | | | | | | | | | |
| 25 | | | | | | | | | | | |
| | | | | | | | | | | | |

CASH FARM EXPENSES

| | | 1 | | 2 | | 3 | | 4 | | 5 | | 6 | | 7 | | 8 | | | | |
|---------------|------|----------|---------|-------------------|--|------------------|--|----------------|--|---------------------|--|---------------------|--|------------------|--|-----------|--|-------------------|--|--|
| | Date | Num | Paid To | Total Amount Paid | | Payroll Expenses | | Feed Purchases | | Veterinary Expenses | | Fertilizer and Lime | | Seeds and Plants | | Chemicals | | Custom Work Hired | | |
| 1 | | | | | | | | | | | | | | | | | | | | |
| 2 | | | | | | | | | | | | | | | | | | | | |
| 3 | | | | | | | | | | | | | | | | | | | | |
| 4 | | | | | | | | | | | | | | | | | | | | |
| 5 | | | | | | | | | | | | | | | | | | | | |
| 6 | | | | | | | | | | | | | | | | | | | | |
| 7 | | | | | | | | | | | | | | | | | | | | |
| 8 | | | | | | | | | | | | | | | | | | | | |
| 9 | | | | | | | | | | | | | | | | | | | | |
| 10 | | | | | | | | | | | | | | | | | | | | |
| 11 | | | | | | | | | | | | | | | | | | | | |
| 12 | | | | | | | | | | | | | | | | | | | | |
| 13 | | | | | | | | | | | | | | | | | | | | |
| 14 | | | | | | | | | | | | | | | | | | | | |
| 15 | | | | | | | | | | | | | | | | | | | | |
| 16 | | | | | | | | | | | | | | | | | | | | |
| 17 | | | | | | | | | | | | | | | | | | | | |
| 18 | | | | | | | | | | | | | | | | | | | | |
| 19 | | | | | | | | | | | | | | | | | | | | |
| 20 | | | | | | | | | | | | | | | | | | | | |
| 21 | | | | | | | | | | | | | | | | | | | | |
| 22 | | | | | | | | | | | | | | | | | | | | |
| 23 | | | | | | | | | | | | | | | | | | | | |
| 24 | | | | | | | | | | | | | | | | | | | | |
| 25 | | | | | | | | | | | | | | | | | | | | |
| TOTALS | | | | | | | | | | | | | | | | | | | | |

CASH FARM EXPENSES (CONTINUED)

| | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | |
|----|-------------------------|-----------|-----------|-----------------------------|-----------|------------------------------|--------------------------|-----------|------------------------|-----------------------|------------------------------|--|
| | Repairs and Maintenance | | | | | | | | | | Purchases | |
| | Fuel, Oil and Grease | Machinery | Equipment | Buildings and Facilities | Utilities | Tax, Interest & Insurance | Rent / Lease Payments | Supplies | Other Farm Expenses | Principal Payments | Capital Items & Livestock | |
| 1 | | | | | | | | | | | | |
| 2 | | | | | | | | | | | | |
| 3 | | | | | | | | | | | | |
| 4 | | | | | | | | | | | | |
| 5 | | | | | | | | | | | | |
| 6 | | | | | | | | | | | | |
| 7 | | | | | | | | | | | | |
| 8 | | | | | | | | | | | | |
| 9 | | | | | | | | | | | | |
| 10 | | | | | | | | | | | | |
| 11 | | | | | | | | | | | | |
| 12 | | | | | | | | | | | | |
| 13 | | | | | | | | | | | | |
| 14 | | | | | | | | | | | | |
| 15 | | | | | | | | | | | | |
| 16 | | | | | | | | | | | | |
| 17 | | | | | | | | | | | | |
| 18 | | | | | | | | | | | | |
| 19 | | | | | | | | | | | | |
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| 24 | | | | | | | | | | | | |
| 25 | | | | | | | | | | | | |
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CASH FARM EXPENSE TOTALS

| TOTAL CASH EXPENSES | | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|---------------------|--|----------------|------------------|----------------|---------------------|---------------------|------------------|-----------|-------------------|
| | By Pages (if record kept continuously) | Total Expenses | Payroll Expenses | Feed Purchases | Veterinary Expenses | Fertilizer and Lime | Seeds and Plants | Chemicals | Custom Work Hired |
| 1 | Pages 4 and 5 | | | | | | | | |
| 2 | Pages 6 and 7 | | | | | | | | |
| 3 | Pages 8 and 9 | | | | | | | | |
| 4 | Pages 10 and 11 | | | | | | | | |
| 5 | Pages 12 and 13 | | | | | | | | |
| 6 | Pages 14 and 15 | | | | | | | | |
| 7 | Pages 16 and 17 | | | | | | | | |
| 8 | Pages 18 and 19 | | | | | | | | |
| 9 | Pages 20 and 21 | | | | | | | | |
| 10 | Pages 22 and 23 | | | | | | | | |
| 11 | Pages 24 and 25 | | | | | | | | |
| 12 | Pages 26 and 27 | | | | | | | | |
| 13 | TOTAL CASH EXPENSES | | | | | | | | |
| | By Months (if recorded kept by month) | | | | | | | | |
| 1 | January | | | | | | | | |
| 2 | February | | | | | | | | |
| 3 | March | | | | | | | | |
| 4 | April | | | | | | | | |
| 5 | May | | | | | | | | |
| 6 | June | | | | | | | | |
| 7 | July | | | | | | | | |
| 8 | August | | | | | | | | |
| 9 | September | | | | | | | | |
| 10 | October | | | | | | | | |
| 11 | November | | | | | | | | |
| 12 | December | | | | | | | | |
| 13 | TOTAL CASH EXPENSES | | | | | | | | |

CASH FARM EXPENSES TOTALS (CONTINUED)

| | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | | | | | | | | | | |
|----|----------------------|-----------|-------------------------|-----------|--------------------------|-----------|-----------|-----------|---------------------------|-----------|-----------------------|--|----------|--|---------------------|--|--------------------|--|---------------------------|--|--|
| | Fuel, Oil and Grease | | Repairs and Maintenance | | Buildings and Facilities | | Utilities | | Tax, Interest & Insurance | | Rent / Lease Payments | | Supplies | | Other Farm Expenses | | Principal Payments | | Purchases | | |
| | Fuel, Oil and Grease | | Machinery | Equipment | Buildings and Facilities | | Utilities | | Tax, Interest & Insurance | | Rent / Lease Payments | | Supplies | | Other Farm Expenses | | Principal Payments | | Capital Items & Livestock | | |
| 1 | | | | | | | | | | | | | | | | | | | | | |
| 2 | | | | | | | | | | | | | | | | | | | | | |
| 3 | | | | | | | | | | | | | | | | | | | | | |
| 4 | | | | | | | | | | | | | | | | | | | | | |
| 5 | | | | | | | | | | | | | | | | | | | | | |
| 6 | | | | | | | | | | | | | | | | | | | | | |
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| 12 | | | | | | | | | | | | | | | | | | | | | |
| 13 | | | | | | | | | | | | | | | | | | | | | |
| 1 | | | | | | | | | | | | | | | | | | | | | |
| 2 | | | | | | | | | | | | | | | | | | | | | |
| 3 | | | | | | | | | | | | | | | | | | | | | |
| 4 | | | | | | | | | | | | | | | | | | | | | |
| 5 | | | | | | | | | | | | | | | | | | | | | |
| 6 | | | | | | | | | | | | | | | | | | | | | |
| 7 | | | | | | | | | | | | | | | | | | | | | |
| 8 | | | | | | | | | | | | | | | | | | | | | |
| 9 | | | | | | | | | | | | | | | | | | | | | |
| 10 | | | | | | | | | | | | | | | | | | | | | |
| 11 | | | | | | | | | | | | | | | | | | | | | |
| 12 | | | | | | | | | | | | | | | | | | | | | |
| 13 | | | | | | | | | | | | | | | | | | | | | |

CASH FARM INCOME - EXAMPLE

| | | | | 1 | 2 | | 3 | 4 | 5 | 6 | 7 | 8 | | | | |
|---------------|------|-----|--|--------------|-----------|------------|-----------|---|---|---|---|---|-------|--------------------|-------|--|
| | | | | Crops | | | | | | | | | | Livestock Products | | |
| | Date | Num | Sold To | Total Income | | OATS | | | | | | | Dairy | | Other | |
| 1 | 5/29 | 19 | Bunge Corporation 371 bu Oats @ \$2.00 bu | 742 | 00 | 742 | 00 | | | | | | | | | |
| ... | | | | | | | | | | | | | | | | |
| ... | | | | | | | | | | | | | | | | |
| 25 | 7/11 | 56 | Brown Livestock Sales 32 calves (av 450# @ \$0.43 lb) | 6,192 | 00 | | | | | | | | | | | |
| TOTALS | | | | 6,934 | 00 | 742 | 00 | | | | | | | | | |

Date Enter the date the activity or event took place.

Num Enter the sales receipt or invoice number.

Sold To Enter the name of the person or company purchasing the product. Describe briefly the item of income - kind, quantity and price.

(1) Total Income Enter the total amount received from the sale. The total of this column should equal the sum of columns 2 through 19. *(NOTE 1: If a share of the production is given in lieu of any cash farm expense and the value of this share was entered as an expense, a compensating entry of the same amount should be entered in the appropriate column in this section.)*

(2 - 6) Crops: Write in the headings needed for columns 2 through 6. Enter crop income in the appropriate column.

(7) Livestock Products – Dairy Enter income from livestock products such as milk, cream, butter and other dairy products.

(8) Livestock Products – Other Enter income from livestock products such as hides, eggs, feathers, wool, bees, poultry litter, honey and other miscellaneous products.

CASH FARM INCOME - EXAMPLE (CONTINUED)

| | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | |
|-----|-------------------------------------|-----------------------------|--------------|-----------|-----------|-----------|-------------------|-----------|-----------|-----------|-----------------------|--|
| | Resale of Purchased Livestock | Livestock | | | | | Other Farm Income | | | | Capital Sales | |
| | | Raised Cattle and Calves | Hogs / Sheep | Poultry | Other | Other | | | | Equipment | Breeding Livestock | |
| 1 | | | | | | | | | | | | |
| ... | | | | | | | | | | | | |
| ... | | | | | | | | | | | | |
| 25 | Raised | 6,192 | 00 | | | | | | | | | |
| | | 6,192 | 00 | | | | | | | | | |

- (9)** Resale of Purchased Livestock Enter the value of animals purchased to be resold later, such as ryegrass calves, replacement heifers, stocker cows, etc.
- (10)** Livestock - Raised Cattle and Calves Enter the value of cattle and calves sold. If purchased and raised livestock are sold at the same time, use two lines and indicate sale in column 9.
- (11)** Livestock - Hogs / Sheep Enter the value of hogs and sheep sold. If purchased and raised livestock are sold at the same time, use two lines and indicate sale in column 9.
- (12)** Livestock - Poultry Enter the value of poultry sold such as chickens, turkeys, ducks, etc. If purchased and raised livestock are sold at the same time, use two lines and indicate sale in column 9.
- (13 - 14)** Livestock - Other Enter income from "other" livestock such as horses, mules, goats, etc.
- (15 - 17)** Other Farm Income Write in headings for columns 15 through 17 as needed. Enter income from such items as custom work, government program payments, refunds, machine work, farm work, off-farm work and other sources of farm income.
- (18)** Capital Sales - Equipment Enter the sales value of equipment.
- (19)** Capital Sales - Breeding Livestock Enter the sales value of breeding livestock.

CASH FARM INCOME

| | | | | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | |
|---------------|------|-----|---------|-----------------|---|---|---|---|---|--------------------|-------|-------|
| | | | | Crops | | | | | | Livestock Products | | |
| | Date | Num | Sold To | Total Income | | | | | | | Dairy | Other |
| 1 | | | | | | | | | | | | |
| 2 | | | | | | | | | | | | |
| 3 | | | | | | | | | | | | |
| 4 | | | | | | | | | | | | |
| 5 | | | | | | | | | | | | |
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| 23 | | | | | | | | | | | | |
| 24 | | | | | | | | | | | | |
| 25 | | | | | | | | | | | | |
| TOTALS | | | | | | | | | | | | |

CASH FARM INCOME (CONTINUED)

| | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | |
|----|-------------------------------------|-----------------------------|--------------|-----------|-----------|-----------|-------------------|-----------|-----------|-----------|---------------|-----------------------|
| | Resale of Purchased Livestock | Livestock | | | | | Other Farm Income | | | | Capital Sales | |
| | | Raised Cattle and Calves | Hogs / Sheep | Poultry | Other | Other | | | | | Equipment | Breeding Livestock |
| 1 | | | | | | | | | | | | |
| 2 | | | | | | | | | | | | |
| 3 | | | | | | | | | | | | |
| 4 | | | | | | | | | | | | |
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| 21 | | | | | | | | | | | | |
| 22 | | | | | | | | | | | | |
| 23 | | | | | | | | | | | | |
| 24 | | | | | | | | | | | | |
| 25 | | | | | | | | | | | | |

CASH FARM INCOME

| | | | | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | |
|---------------|------|-----|---------|-----------------|---|---|---|---|---|--------------------|-------|-------|
| | | | | Crops | | | | | | Livestock Products | | |
| | Date | Num | Sold To | Total Income | | | | | | | Dairy | Other |
| 1 | | | | | | | | | | | | |
| 2 | | | | | | | | | | | | |
| 3 | | | | | | | | | | | | |
| 4 | | | | | | | | | | | | |
| 5 | | | | | | | | | | | | |
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| 23 | | | | | | | | | | | | |
| 24 | | | | | | | | | | | | |
| 25 | | | | | | | | | | | | |
| TOTALS | | | | | | | | | | | | |

CASH FARM INCOME (CONTINUED)

| | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | |
|----|-------------------------------------|-----------------------------|--------------|-----------|-----------|-----------|-------------------|-----------|-----------|-----------|---------------|-----------------------|
| | Resale of Purchased Livestock | Livestock | | | | | Other Farm Income | | | | Capital Sales | |
| | | Raised Cattle and Calves | Hogs / Sheep | Poultry | Other | Other | | | | | Equipment | Breeding Livestock |
| 1 | | | | | | | | | | | | |
| 2 | | | | | | | | | | | | |
| 3 | | | | | | | | | | | | |
| 4 | | | | | | | | | | | | |
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| 23 | | | | | | | | | | | | |
| 24 | | | | | | | | | | | | |
| 25 | | | | | | | | | | | | |

CASH FARM INCOME

| | | | | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | |
|---------------|------|-----|---------|-----------------|---|---|---|---|---|--------------------|-------|-------|
| | | | | Crops | | | | | | Livestock Products | | |
| | Date | Num | Sold To | Total Income | | | | | | | Dairy | Other |
| 1 | | | | | | | | | | | | |
| 2 | | | | | | | | | | | | |
| 3 | | | | | | | | | | | | |
| 4 | | | | | | | | | | | | |
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| 24 | | | | | | | | | | | | |
| 25 | | | | | | | | | | | | |
| TOTALS | | | | | | | | | | | | |

CASH FARM INCOME (CONTINUED)

| | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | |
|----|-------------------------------------|-----------------------------|--------------|---------|-------|-------|-------------------|----|----|-----------|-----------------------|--|
| | Resale of Purchased Livestock | Livestock | | | | | Other Farm Income | | | | Capital Sales | |
| | | Raised Cattle and Calves | Hogs / Sheep | Poultry | Other | Other | | | | Equipment | Breeding Livestock | |
| 1 | | | | | | | | | | | | |
| 2 | | | | | | | | | | | | |
| 3 | | | | | | | | | | | | |
| 4 | | | | | | | | | | | | |
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| 24 | | | | | | | | | | | | |
| 25 | | | | | | | | | | | | |

CASH FARM INCOME

| | | | | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | |
|---------------|------|-----|---------|-----------------|---|---|---|---|---|--------------------|-------|-------|
| | | | | Crops | | | | | | Livestock Products | | |
| | Date | Num | Sold To | Total Income | | | | | | | Dairy | Other |
| 1 | | | | | | | | | | | | |
| 2 | | | | | | | | | | | | |
| 3 | | | | | | | | | | | | |
| 4 | | | | | | | | | | | | |
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| 24 | | | | | | | | | | | | |
| 25 | | | | | | | | | | | | |
| TOTALS | | | | | | | | | | | | |

CASH FARM INCOME (CONTINUED)

| | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | |
|----|-------------------------------------|-----------------------------|--------------|-----------|-----------|-----------|-------------------|-----------|-----------|-----------|---------------|-----------------------|
| | Resale of Purchased Livestock | Livestock | | | | | Other Farm Income | | | | Capital Sales | |
| | | Raised Cattle and Calves | Hogs / Sheep | Poultry | Other | Other | | | | | Equipment | Breeding Livestock |
| 1 | | | | | | | | | | | | |
| 2 | | | | | | | | | | | | |
| 3 | | | | | | | | | | | | |
| 4 | | | | | | | | | | | | |
| 5 | | | | | | | | | | | | |
| 6 | | | | | | | | | | | | |
| 7 | | | | | | | | | | | | |
| 8 | | | | | | | | | | | | |
| 9 | | | | | | | | | | | | |
| 10 | | | | | | | | | | | | |
| 11 | | | | | | | | | | | | |
| 12 | | | | | | | | | | | | |
| 13 | | | | | | | | | | | | |
| 14 | | | | | | | | | | | | |
| 15 | | | | | | | | | | | | |
| 16 | | | | | | | | | | | | |
| 17 | | | | | | | | | | | | |
| 18 | | | | | | | | | | | | |
| 19 | | | | | | | | | | | | |
| 20 | | | | | | | | | | | | |
| 21 | | | | | | | | | | | | |
| 22 | | | | | | | | | | | | |
| 23 | | | | | | | | | | | | |
| 24 | | | | | | | | | | | | |
| 25 | | | | | | | | | | | | |
| | | | | | | | | | | | | |

CASH FARM INCOME

| | | | | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | |
|---------------|------|-----|---------|-----------------|---|---|---|---|---|--------------------|-------|-------|
| | | | | Crops | | | | | | Livestock Products | | |
| | Date | Num | Sold To | Total Income | | | | | | | Dairy | Other |
| 1 | | | | | | | | | | | | |
| 2 | | | | | | | | | | | | |
| 3 | | | | | | | | | | | | |
| 4 | | | | | | | | | | | | |
| 5 | | | | | | | | | | | | |
| 6 | | | | | | | | | | | | |
| 7 | | | | | | | | | | | | |
| 8 | | | | | | | | | | | | |
| 9 | | | | | | | | | | | | |
| 10 | | | | | | | | | | | | |
| 11 | | | | | | | | | | | | |
| 12 | | | | | | | | | | | | |
| 13 | | | | | | | | | | | | |
| 14 | | | | | | | | | | | | |
| 15 | | | | | | | | | | | | |
| 16 | | | | | | | | | | | | |
| 17 | | | | | | | | | | | | |
| 18 | | | | | | | | | | | | |
| 19 | | | | | | | | | | | | |
| 20 | | | | | | | | | | | | |
| 21 | | | | | | | | | | | | |
| 22 | | | | | | | | | | | | |
| 23 | | | | | | | | | | | | |
| 24 | | | | | | | | | | | | |
| 25 | | | | | | | | | | | | |
| TOTALS | | | | | | | | | | | | |

CASH FARM INCOME (CONTINUED)

| | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | |
|----|-------------------------------------|-----------------------------|--------------|-----------|-----------|-----------|-------------------|-----------|-----------|-----------|---------------|-----------------------|
| | Resale of Purchased Livestock | Livestock | | | | | Other Farm Income | | | | Capital Sales | |
| | | Raised Cattle and Calves | Hogs / Sheep | Poultry | Other | Other | | | | | Equipment | Breeding Livestock |
| 1 | | | | | | | | | | | | |
| 2 | | | | | | | | | | | | |
| 3 | | | | | | | | | | | | |
| 4 | | | | | | | | | | | | |
| 5 | | | | | | | | | | | | |
| 6 | | | | | | | | | | | | |
| 7 | | | | | | | | | | | | |
| 8 | | | | | | | | | | | | |
| 9 | | | | | | | | | | | | |
| 10 | | | | | | | | | | | | |
| 11 | | | | | | | | | | | | |
| 12 | | | | | | | | | | | | |
| 13 | | | | | | | | | | | | |
| 14 | | | | | | | | | | | | |
| 15 | | | | | | | | | | | | |
| 16 | | | | | | | | | | | | |
| 17 | | | | | | | | | | | | |
| 18 | | | | | | | | | | | | |
| 19 | | | | | | | | | | | | |
| 20 | | | | | | | | | | | | |
| 21 | | | | | | | | | | | | |
| 22 | | | | | | | | | | | | |
| 23 | | | | | | | | | | | | |
| 24 | | | | | | | | | | | | |
| 25 | | | | | | | | | | | | |
| | | | | | | | | | | | | |

CASH FARM INCOME

| | | | | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | |
|---------------|------|-----|---------|-----------------|---|---|---|---|---|--------------------|-------|-------|
| | | | | Crops | | | | | | Livestock Products | | |
| | Date | Num | Sold To | Total Income | | | | | | | Dairy | Other |
| 1 | | | | | | | | | | | | |
| 2 | | | | | | | | | | | | |
| 3 | | | | | | | | | | | | |
| 4 | | | | | | | | | | | | |
| 5 | | | | | | | | | | | | |
| 6 | | | | | | | | | | | | |
| 7 | | | | | | | | | | | | |
| 8 | | | | | | | | | | | | |
| 9 | | | | | | | | | | | | |
| 10 | | | | | | | | | | | | |
| 11 | | | | | | | | | | | | |
| 12 | | | | | | | | | | | | |
| 13 | | | | | | | | | | | | |
| 14 | | | | | | | | | | | | |
| 15 | | | | | | | | | | | | |
| 16 | | | | | | | | | | | | |
| 17 | | | | | | | | | | | | |
| 18 | | | | | | | | | | | | |
| 19 | | | | | | | | | | | | |
| 20 | | | | | | | | | | | | |
| 21 | | | | | | | | | | | | |
| 22 | | | | | | | | | | | | |
| 23 | | | | | | | | | | | | |
| 24 | | | | | | | | | | | | |
| 25 | | | | | | | | | | | | |
| TOTALS | | | | | | | | | | | | |

CASH FARM INCOME (CONTINUED)

| | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | |
|----|-------------------------------------|-----------------------------|--------------|---------|-------|-------|-------------------|----|----|----|---------------|-----------------------|
| | Resale of Purchased Livestock | Livestock | | | | | Other Farm Income | | | | Capital Sales | |
| | | Raised Cattle and Calves | Hogs / Sheep | Poultry | Other | Other | | | | | Equipment | Breeding Livestock |
| 1 | | | | | | | | | | | | |
| 2 | | | | | | | | | | | | |
| 3 | | | | | | | | | | | | |
| 4 | | | | | | | | | | | | |
| 5 | | | | | | | | | | | | |
| 6 | | | | | | | | | | | | |
| 7 | | | | | | | | | | | | |
| 8 | | | | | | | | | | | | |
| 9 | | | | | | | | | | | | |
| 10 | | | | | | | | | | | | |
| 11 | | | | | | | | | | | | |
| 12 | | | | | | | | | | | | |
| 13 | | | | | | | | | | | | |
| 14 | | | | | | | | | | | | |
| 15 | | | | | | | | | | | | |
| 16 | | | | | | | | | | | | |
| 17 | | | | | | | | | | | | |
| 18 | | | | | | | | | | | | |
| 19 | | | | | | | | | | | | |
| 20 | | | | | | | | | | | | |
| 21 | | | | | | | | | | | | |
| 22 | | | | | | | | | | | | |
| 23 | | | | | | | | | | | | |
| 24 | | | | | | | | | | | | |
| 25 | | | | | | | | | | | | |

CASH FARM INCOME TOTALS

| | | TOTAL CASH INCOME | | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|-----------|--------------------------|--|--------------|-------|---|---|---|---|---|--------------------|-------|
| | | | | Crops | | | | | | Livestock Products | |
| | Date | By Pages (if record kept continuously) | Total Income | | | | | | | Dairy | Other |
| 1 | | Pages 32 and 33 | | | | | | | | | |
| 2 | | Pages 34 and 35 | | | | | | | | | |
| 3 | | Pages 36 and 37 | | | | | | | | | |
| 4 | | Pages 38 and 39 | | | | | | | | | |
| 5 | | Pages 40 and 41 | | | | | | | | | |
| 6 | | Pages 42 and 43 | | | | | | | | | |
| 7 | TOTAL CASH INCOME | | | | | | | | | | |
| | | | | | | | | | | | |
| | | By Month (if record kept by month) | | | | | | | | | |
| 1 | | January | | | | | | | | | |
| 2 | | February | | | | | | | | | |
| 3 | | March | | | | | | | | | |
| 4 | | April | | | | | | | | | |
| 5 | | May | | | | | | | | | |
| 6 | | June | | | | | | | | | |
| 7 | | July | | | | | | | | | |
| 8 | | August | | | | | | | | | |
| 9 | | September | | | | | | | | | |
| 10 | | October | | | | | | | | | |
| 11 | | November | | | | | | | | | |
| 12 | | December | | | | | | | | | |
| 13 | TOTAL CASH INCOME | | | | | | | | | | |

CASH FARM INCOME TOTALS (CONTINUED)

| | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | |
|----|-------------------------------------|-----------------------------|--------------|-----------|-----------|-----------|-------------------|-----------|-----------|-----------|-----------------------|--|
| | Resale of Purchased Livestock | Livestock | | | | | Other Farm Income | | | | Capital Sales | |
| | | Raised Cattle and Calves | Hogs / Sheep | Poultry | Other | Other | | | | Equipment | Breeding Livestock | |
| 1 | | | | | | | | | | | | |
| 2 | | | | | | | | | | | | |
| 3 | | | | | | | | | | | | |
| 4 | | | | | | | | | | | | |
| 5 | | | | | | | | | | | | |
| 6 | | | | | | | | | | | | |
| 7 | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| 1 | | | | | | | | | | | | |
| 2 | | | | | | | | | | | | |
| 3 | | | | | | | | | | | | |
| 4 | | | | | | | | | | | | |
| 5 | | | | | | | | | | | | |
| 6 | | | | | | | | | | | | |
| 7 | | | | | | | | | | | | |
| 8 | | | | | | | | | | | | |
| 9 | | | | | | | | | | | | |
| 10 | | | | | | | | | | | | |
| 11 | | | | | | | | | | | | |
| 12 | | | | | | | | | | | | |
| 13 | | | | | | | | | | | | |

FARM CASH FLOW

| | EXPENSE ITEMS | Value | | | | | INCOME ITEMS | Value | | | |
|------------------------------------|--|---------------------|--|---------------------|--|-----------------------------------|---|---------------------|--|---------------------|--|
| | | This Year's Results | | Next Year's Results | | | | This Year's Results | | Next Year's Results | |
| 2 | Payroll Expenses | | | | | 2 | Crop: | | | | |
| 3 | Feed Purchases | | | | | 3 | Crop: | | | | |
| 4 | Veterinary Expenses | | | | | 4 | Crop: | | | | |
| 5 | Fertilizer and Lime | | | | | 5 | Crop: | | | | |
| 6 | Seeds and Plants | | | | | 6 | Crop: | | | | |
| 7 | Chemicals | | | | | 7 | Livestock Products: Dairy | | | | |
| 8 | Custom Work Hired | | | | | 8 | Livestock Products: Other | | | | |
| 9 | Fuel, Oil and Grease | | | | | 9 | Resale of Purchased Livestock | | | | |
| 10 | Repairs & Maintenance: Machinery | | | | | 10 | Livestock: Raised Cattle & Calves | | | | |
| 11 | Repairs & Maintenance: Equipment | | | | | 11 | Livestock: Hogs / Sheep | | | | |
| 12 | Repairs & Maintenance: Buildings and Facilities | | | | | 12 | Livestock: Poultry | | | | |
| 13 | Utilities | | | | | 13 | Livestock: Other | | | | |
| 14 | Tax, Interest and Insurance | | | | | 14 | Livestock: Other | | | | |
| 15 | Rent / Lease Payments | | | | | 15 | Other Farm Income: | | | | |
| 16 | Supplies | | | | | 16 | Other Farm Income: | | | | |
| 17 | Other Farm Expenses | | | | | 17 | Other Farm Income: | | | | |
| 18 | TOTAL CASH OPERATING EXPENSES (Sum rows 2 through 17) | | | | | 18 | TOTAL CASH SALES (Sum rows 2 through 17) | | | | |
| 19 | Principal Payments | | | | | 19 | Capital Sales: Equipment | | | | |
| 20 | Purchases: Capital Items & Livestock | | | | | 20 | Capital Sales: Breeding Livestock | | | | |
| TOTAL CASH OUTFLOWS (Sum 18+19+20) | | | | | | TOTAL CASH INFLOWS (Sum 18+19+20) | | | | | |
| | | | | | | | | | | | |
| | | | | | | | TOTAL CASH OUTFLOWS (minus) | | | | |
| | | | | | | | | | | | |
| | | | | | | | NET FARM CASH FLOW** | | | | |

****NET FARM CASH FLOW = TOTAL CASH INFLOWS - TOTAL CASH OUTFLOWS**

INCOME STATEMENT - (CONTINUED)

| NET CASH INCOME FROM OPERATIONS | | | |
|---|--|----------------------------|-------------------------|
| ADJUSTMENTS FOR CHANGES IN INVENTORIES & ACCRUED RECEIPT-EXPENSE ITEMS | | | |
| <u>Inventories:</u> | | <u>Supplies</u> | <u>Stored Crops</u> |
| Ending Inventory | | _____ | _____ |
| Beginning Inventory | | _____ | _____ |
| Change (End - Beg) | | _____ | _____ |
| <u>Inventories:</u> | | <u>Growing Crops</u> | <u>Market Livestock</u> |
| Ending Inventory | | _____ | _____ |
| Beginning Inventory | | _____ | _____ |
| Change (End - Beg) | | _____ | _____ |
| <u>Accounts Receivable and Prepaid Expense Inventory:</u> | | <u>Accounts Receivable</u> | <u>Prepaid Expenses</u> |
| Ending Inventory | | _____ | _____ |
| Beginning Inventory | | _____ | _____ |
| Change (End-Beg) | | _____ | _____ |
| ADJUSTMENTS FOR CAPITAL ITEMS | | | |
| Depreciation (minus) | | | _____ |
| Gain or Loss on Sale of Capital Items (plus / minus) | | | _____ |
| NET FARM INCOME | | | |
| NONFARM INCOME | | | |
| Wages | | | _____ |
| Gifts | | | _____ |
| TOTAL NET INCOME | | | |
| NONFARM EXPENSES | | | |
| Family Living Expenses | | | _____ |
| Income & Self-employment Taxes | | | _____ |
| CHANGE IN NET WORTH | | | _____ |

ENTERPRISE ANALYSIS

Commodity: _____

Location: _____

Number of Acres: _____

Total Production: _____

| Item | Total | Per Acre | Per Unit |
|---------------------------------|-------|----------|----------|
| OPERATING RECEIPTS | | | |
| _____ | _____ | _____ | _____ |
| _____ | _____ | _____ | _____ |
| _____ | _____ | _____ | _____ |
| _____ | _____ | _____ | _____ |
| TOTAL OPERATING RECEIPTS | _____ | _____ | _____ |
| OPERATING EXPENSES | | | |
| Hired Labor | _____ | _____ | _____ |
| Machinery Repair | _____ | _____ | _____ |
| Drying | _____ | _____ | _____ |
| Interest | _____ | _____ | _____ |
| Rent | _____ | _____ | _____ |
| Seed | _____ | _____ | _____ |
| Fertilizer | _____ | _____ | _____ |
| Pesticides and Spray Materials | _____ | _____ | _____ |
| Other Supplies | _____ | _____ | _____ |
| Machinery Hire | _____ | _____ | _____ |
| Fuel and Oil | _____ | _____ | _____ |
| Property Tax | _____ | _____ | _____ |
| Real Estate Tax | _____ | _____ | _____ |
| Water Charges | _____ | _____ | _____ |
| Property Insurance | _____ | _____ | _____ |
| Auto and Truck Expenses | _____ | _____ | _____ |
| Utilities | _____ | _____ | _____ |
| TOTAL OPERATING EXPENSES | _____ | _____ | _____ |

ENTERPRISE ANALYSIS - (CONTINUED)

| Item | Total | Per Acre | Per Unit |
|---------------------------------|-------|----------|----------|
| ALLOCATED OVERHEAD COSTS | | | |
| Capital Purchases: | | | |
| _____ | _____ | _____ | _____ |
| _____ | _____ | _____ | _____ |
| _____ | _____ | _____ | _____ |
| TOTAL CAPITAL PURCHASES | _____ | _____ | _____ |
| Family Living | _____ | _____ | _____ |
| Income & Self-employment Taxes | _____ | _____ | _____ |
| Other | _____ | _____ | _____ |
| Debt Service: | _____ | _____ | _____ |
| Intermediate - Interest | _____ | _____ | _____ |
| - Principal | _____ | _____ | _____ |
| Long-term - Interest | _____ | _____ | _____ |
| - Principal | _____ | _____ | _____ |
| TOTAL OTHER OUTFLOWS | _____ | _____ | _____ |
| TOTAL CASH OUTFLOWS | _____ | _____ | _____ |
| DIFFERENCE | | | |

ENTERPRISE ANALYSIS

Commodity: _____

Location: _____

Number of Acres: _____

Total Production: _____

| Item | Total | Per Acre | Per Unit |
|---------------------------------|-------|----------|----------|
| OPERATING RECEIPTS | | | |
| _____ | _____ | _____ | _____ |
| _____ | _____ | _____ | _____ |
| _____ | _____ | _____ | _____ |
| _____ | _____ | _____ | _____ |
| TOTAL OPERATING RECEIPTS | _____ | _____ | _____ |
| OPERATING EXPENSES | | | |
| Hired Labor | _____ | _____ | _____ |
| Machinery Repair | _____ | _____ | _____ |
| Drying | _____ | _____ | _____ |
| Interest | _____ | _____ | _____ |
| Rent | _____ | _____ | _____ |
| Seed | _____ | _____ | _____ |
| Fertilizer | _____ | _____ | _____ |
| Pesticides and Spray Materials | _____ | _____ | _____ |
| Other Supplies | _____ | _____ | _____ |
| Machinery Hire | _____ | _____ | _____ |
| Fuel and Oil | _____ | _____ | _____ |
| Property Tax | _____ | _____ | _____ |
| Real Estate Tax | _____ | _____ | _____ |
| Water Charges | _____ | _____ | _____ |
| Property Insurance | _____ | _____ | _____ |
| Auto and Truck Expenses | _____ | _____ | _____ |
| Utilities | _____ | _____ | _____ |
| TOTAL OPERATING EXPENSES | _____ | _____ | _____ |

ENTERPRISE ANALYSIS - (CONTINUED)

| Item | Total | Per Acre | Per Unit |
|---------------------------------|-------|----------|----------|
| ALLOCATED OVERHEAD COSTS | | | |
| Capital Purchases: | | | |
| _____ | _____ | _____ | _____ |
| _____ | _____ | _____ | _____ |
| _____ | _____ | _____ | _____ |
| TOTAL CAPITAL PURCHASES | _____ | _____ | _____ |
| Family Living | _____ | _____ | _____ |
| Income & Self-employment Taxes | _____ | _____ | _____ |
| Other | _____ | _____ | _____ |
| Debt Service: | _____ | _____ | _____ |
| Intermediate - Interest | _____ | _____ | _____ |
| - Principal | _____ | _____ | _____ |
| Long-term - Interest | _____ | _____ | _____ |
| - Principal | _____ | _____ | _____ |
| TOTAL OTHER OUTFLOWS | _____ | _____ | _____ |
| TOTAL CASH OUTFLOWS | _____ | _____ | _____ |
| DIFFERENCE | | | |

ENTERPRISE ANALYSIS

Commodity: _____

Location: _____

Number of Acres: _____

Total Production: _____

| Item | Total | Per Acre | Per Unit |
|---------------------------------|-------|----------|----------|
| OPERATING RECEIPTS | | | |
| _____ | _____ | _____ | _____ |
| _____ | _____ | _____ | _____ |
| _____ | _____ | _____ | _____ |
| _____ | _____ | _____ | _____ |
| TOTAL OPERATING RECEIPTS | _____ | _____ | _____ |
| OPERATING EXPENSES | | | |
| Hired Labor | _____ | _____ | _____ |
| Machinery Repair | _____ | _____ | _____ |
| Drying | _____ | _____ | _____ |
| Interest | _____ | _____ | _____ |
| Rent | _____ | _____ | _____ |
| Seed | _____ | _____ | _____ |
| Fertilizer | _____ | _____ | _____ |
| Pesticides and Spray Materials | _____ | _____ | _____ |
| Other Supplies | _____ | _____ | _____ |
| Machinery Hire | _____ | _____ | _____ |
| Fuel and Oil | _____ | _____ | _____ |
| Property Tax | _____ | _____ | _____ |
| Real Estate Tax | _____ | _____ | _____ |
| Water Charges | _____ | _____ | _____ |
| Property Insurance | _____ | _____ | _____ |
| Auto and Truck Expenses | _____ | _____ | _____ |
| Utilities | _____ | _____ | _____ |
| TOTAL OPERATING EXPENSES | _____ | _____ | _____ |

ENTERPRISE ANALYSIS - (CONTINUED)

| Item | Total | Per Acre | Per Unit |
|---------------------------------|-------|----------|----------|
| ALLOCATED OVERHEAD COSTS | | | |
| Capital Purchases: | | | |
| _____ | _____ | _____ | _____ |
| _____ | _____ | _____ | _____ |
| _____ | _____ | _____ | _____ |
| TOTAL CAPITAL PURCHASES | _____ | _____ | _____ |
| Family Living | _____ | _____ | _____ |
| Income & Self-employment Taxes | _____ | _____ | _____ |
| Other | _____ | _____ | _____ |
| Debt Service: | _____ | _____ | _____ |
| Intermediate - Interest | _____ | _____ | _____ |
| - Principal | _____ | _____ | _____ |
| Long-term - Interest | _____ | _____ | _____ |
| - Principal | _____ | _____ | _____ |
| TOTAL OTHER OUTFLOWS | _____ | _____ | _____ |
| TOTAL CASH OUTFLOWS | _____ | _____ | _____ |
| DIFFERENCE | | | |

ENTERPRISE ANALYSIS

Commodity: _____

Location: _____

Number of Acres: _____

Total Production: _____

| Item | Total | Per Acre | Per Unit |
|---------------------------------|-------|----------|----------|
| OPERATING RECEIPTS | | | |
| _____ | _____ | _____ | _____ |
| _____ | _____ | _____ | _____ |
| _____ | _____ | _____ | _____ |
| _____ | _____ | _____ | _____ |
| TOTAL OPERATING RECEIPTS | _____ | _____ | _____ |
| OPERATING EXPENSES | | | |
| Hired Labor | _____ | _____ | _____ |
| Machinery Repair | _____ | _____ | _____ |
| Drying | _____ | _____ | _____ |
| Interest | _____ | _____ | _____ |
| Rent | _____ | _____ | _____ |
| Seed | _____ | _____ | _____ |
| Fertilizer | _____ | _____ | _____ |
| Pesticides and Spray Materials | _____ | _____ | _____ |
| Other Supplies | _____ | _____ | _____ |
| Machinery Hire | _____ | _____ | _____ |
| Fuel and Oil | _____ | _____ | _____ |
| Property Tax | _____ | _____ | _____ |
| Real Estate Tax | _____ | _____ | _____ |
| Water Charges | _____ | _____ | _____ |
| Property Insurance | _____ | _____ | _____ |
| Auto and Truck Expenses | _____ | _____ | _____ |
| Utilities | _____ | _____ | _____ |
| TOTAL OPERATING EXPENSES | _____ | _____ | _____ |

ENTERPRISE ANALYSIS - (CONTINUED)

| Item | Total | Per Acre | Per Unit |
|---------------------------------|-------|----------|----------|
| ALLOCATED OVERHEAD COSTS | | | |
| Capital Purchases: | | | |
| _____ | _____ | _____ | _____ |
| _____ | _____ | _____ | _____ |
| _____ | _____ | _____ | _____ |
| TOTAL CAPITAL PURCHASES | _____ | _____ | _____ |
| Family Living | _____ | _____ | _____ |
| Income & Self-employment Taxes | _____ | _____ | _____ |
| Other | _____ | _____ | _____ |
| Debt Service: | _____ | _____ | _____ |
| Intermediate - Interest | _____ | _____ | _____ |
| - Principal | _____ | _____ | _____ |
| Long-term - Interest | _____ | _____ | _____ |
| - Principal | _____ | _____ | _____ |
| TOTAL OTHER OUTFLOWS | _____ | _____ | _____ |
| TOTAL CASH OUTFLOWS | _____ | _____ | _____ |
| DIFFERENCE | | | |

ENTERPRISE ANALYSIS

Commodity: _____

Location: _____

Number of Acres: _____

Total Production: _____

| Item | Total | Per Acre | Per Unit |
|---------------------------------|-------|----------|----------|
| OPERATING RECEIPTS | | | |
| _____ | _____ | _____ | _____ |
| _____ | _____ | _____ | _____ |
| _____ | _____ | _____ | _____ |
| _____ | _____ | _____ | _____ |
| TOTAL OPERATING RECEIPTS | _____ | _____ | _____ |
| OPERATING EXPENSES | | | |
| Hired Labor | _____ | _____ | _____ |
| Machinery Repair | _____ | _____ | _____ |
| Drying | _____ | _____ | _____ |
| Interest | _____ | _____ | _____ |
| Rent | _____ | _____ | _____ |
| Seed | _____ | _____ | _____ |
| Fertilizer | _____ | _____ | _____ |
| Pesticides and Spray Materials | _____ | _____ | _____ |
| Other Supplies | _____ | _____ | _____ |
| Machinery Hire | _____ | _____ | _____ |
| Fuel and Oil | _____ | _____ | _____ |
| Property Tax | _____ | _____ | _____ |
| Real Estate Tax | _____ | _____ | _____ |
| Water Charges | _____ | _____ | _____ |
| Property Insurance | _____ | _____ | _____ |
| Auto and Truck Expenses | _____ | _____ | _____ |
| Utilities | _____ | _____ | _____ |
| TOTAL OPERATING EXPENSES | _____ | _____ | _____ |

ENTERPRISE ANALYSIS - (CONTINUED)

| Item | Total | Per Acre | Per Unit |
|---------------------------------|-------|----------|----------|
| ALLOCATED OVERHEAD COSTS | | | |
| Capital Purchases: | | | |
| _____ | _____ | _____ | _____ |
| _____ | _____ | _____ | _____ |
| _____ | _____ | _____ | _____ |
| TOTAL CAPITAL PURCHASES | _____ | _____ | _____ |
| Family Living | _____ | _____ | _____ |
| Income & Self-employment Taxes | _____ | _____ | _____ |
| Other | _____ | _____ | _____ |
| Debt Service: | _____ | _____ | _____ |
| Intermediate - Interest | _____ | _____ | _____ |
| - Principal | _____ | _____ | _____ |
| Long-term - Interest | _____ | _____ | _____ |
| - Principal | _____ | _____ | _____ |
| TOTAL OTHER OUTFLOWS | _____ | _____ | _____ |
| TOTAL CASH OUTFLOWS | _____ | _____ | _____ |
| DIFFERENCE | | | |

ENTERPRISE ANALYSIS

Commodity: _____

Location: _____

Number of Acres: _____

Total Production: _____

| Item | Total | Per Acre | Per Unit |
|---------------------------------|-------|----------|----------|
| OPERATING RECEIPTS | | | |
| _____ | _____ | _____ | _____ |
| _____ | _____ | _____ | _____ |
| _____ | _____ | _____ | _____ |
| _____ | _____ | _____ | _____ |
| TOTAL OPERATING RECEIPTS | _____ | _____ | _____ |
| OPERATING EXPENSES | | | |
| Hired Labor | _____ | _____ | _____ |
| Machinery Repair | _____ | _____ | _____ |
| Drying | _____ | _____ | _____ |
| Interest | _____ | _____ | _____ |
| Rent | _____ | _____ | _____ |
| Seed | _____ | _____ | _____ |
| Fertilizer | _____ | _____ | _____ |
| Pesticides and Spray Materials | _____ | _____ | _____ |
| Other Supplies | _____ | _____ | _____ |
| Machinery Hire | _____ | _____ | _____ |
| Fuel and Oil | _____ | _____ | _____ |
| Property Tax | _____ | _____ | _____ |
| Real Estate Tax | _____ | _____ | _____ |
| Water Charges | _____ | _____ | _____ |
| Property Insurance | _____ | _____ | _____ |
| Auto and Truck Expenses | _____ | _____ | _____ |
| Utilities | _____ | _____ | _____ |
| TOTAL OPERATING EXPENSES | _____ | _____ | _____ |

ENTERPRISE ANALYSIS - (CONTINUED)

| Item | Total | Per Acre | Per Unit |
|---------------------------------|-------|----------|----------|
| ALLOCATED OVERHEAD COSTS | | | |
| Capital Purchases: | | | |
| _____ | _____ | _____ | _____ |
| _____ | _____ | _____ | _____ |
| _____ | _____ | _____ | _____ |
| TOTAL CAPITAL PURCHASES | _____ | _____ | _____ |
| Family Living | _____ | _____ | _____ |
| Income & Self-employment Taxes | _____ | _____ | _____ |
| Other | _____ | _____ | _____ |
| Debt Service: | _____ | _____ | _____ |
| Intermediate - Interest | _____ | _____ | _____ |
| - Principal | _____ | _____ | _____ |
| Long-term - Interest | _____ | _____ | _____ |
| - Principal | _____ | _____ | _____ |
| TOTAL OTHER OUTFLOWS | _____ | _____ | _____ |
| TOTAL CASH OUTFLOWS | _____ | _____ | _____ |
| DIFFERENCE | | | |

MISCELLANEOUS INFORMATION

Fahrenheit = [(Degrees Centigrade x 9) / 5] + 32

Centigrade = [5 x (Degrees Fahrenheit - 32)] / 9

CUBIC MEASURE

| | |
|---------------------|--------------------|
| 1 cubic foot | 1,728 cubic inches |
| 1 cubic yard | 27 cubic feet |
| 1 cubic cord (wood) | 128 cubic feet |
| 1 ton (shipping) | 40 cubic feet |
| 1 standard gallon | 231 cubic inches |

SQUARE MEASURE

| | |
|---------------|--------------------|
| 1 square foot | 144 square inches |
| 1 square yard | 9 square feet |
| 1 square rod | 30 1/4 feet |
| 1 rood | 40 square rods |
| 1 acre | 4 roods |
| 1 acre | 160 square rods |
| 1 square mile | 640 acres |
| 1 acre | 43,560 square feet |

LONG MEASURE

| | |
|-----------|----------------------------|
| 1 foot | 12 inches |
| 1 yard | 3 feet |
| 1 rod | 5 1/2 yards or 16 1/2 feet |
| 1 furlong | 40 rods |

WEIGHT OF WATER

| | |
|---------------|----------------------|
| 1 cubic foot | 62.5 pounds |
| 1 cubic foot | 7.48052 U.S. gallons |
| 1 U.S. gallon | 8.355 pounds |

COMMON MEASURING UNITS - LIQUID MEASURE

| | |
|--------------|---------------|
| 1 cubic foot | 59.84 pints |
| 1 cubic foot | 29.92 quarts |
| 1 cubic foot | 7.481 gallons |

Relation of Diameter to Capacity of Pipe: Doubling the diameter of a pipe or cylindrical vessel increases its capacity four times.

Properties of the Circle:

$$\text{Area of a Circle} = (\text{Diameter})^2 \times 0.7854$$

$$\text{Area of a Circle} = (\text{Radius})^2 \times 3.1416$$

$$\text{Circumference of a Circle} = \text{Diameter} \times 3.1416$$

$$\text{Diameter of a Circle} = \text{Circumference} \times 0.3183$$

Volume of a Cordwood Pile:

$$(\text{Length} \times \text{Width} \times \text{Height}) / 128 = \text{Volume of Pile}$$

Capacity of a Square Tank in Gallons:

$$(\text{Length} \times \text{Width} \times \text{Height}) \times 7.48 = \text{Number of Gallons}$$

Capacity of a Cylindrical Tank in Gallons:

$$\{ (\text{Diameter in inches})^2 \times \text{Height in inches} \} \times 0.34$$

Point off four decimals to get the capacity in gallons

Number of Acres in a Field:

$$(\text{Length in rods} \times \text{Width in rods}) / 160 = \text{Acres in Field}$$

When the opposite sides are unequal, add them and take half the sum for the mean length or width.

Height of a Tree or Building: Set up a stick and measure its shadow. Measure the length of the tree's shadow.

$$\frac{(\text{Length of Tree's Shadow} \times \text{Height of Stick})}{\text{Length of Stick's Shadow}}$$

COMMON MEASURING UNITS - DRY MEASURE

| | |
|--------------|----------------------|
| 1 cubic foot | 51.043 quarts |
| 1 cubic foot | 25.522 quarts |
| 1 cubic foot | 3.190 pecks |
| 1 cubic foot | 0.804 bushels |
| 1 bushel | 2150.42 cubic inches |
| 1 bushel | 1.24 cubic feet |

METRIC MEASURES AND EQUIVALENTS - LENGTHS

| | | |
|------------|---------------------|--------------|
| millimeter | | |
| centimeter | = 10 millimeters | = 0.039 inch |
| meter | = 100 centimeters | = 0.393 inch |
| kilometer | = 1000 meters | = 39.37 inch |
| inch | = 25.4 millimeters | = 0.621 mile |
| foot | = 304.8 millimeters | |
| yard | = 914.4 millimeters | |
| mile | = 1609 meters | |

METRIC MEASURES AND EQUIVALENTS - LIQUIDS

| | |
|-------------|--|
| liter | = 100 cubic centimeters of 1.05 quarts |
| U.S. quart | = 0.946 liter |
| U.S. gallon | = 3.785 liters |

METRIC MEASURES AND EQUIVALENTS - WEIGHT

| | | |
|------------|-------------------|---------------|
| gram | = 1000 milligrams | 15.432 grains |
| kilogram | = 1000 grams | 2.2046 pounds |
| metric ton | = 1000 kilograms | 2204.6 pounds |
| grain | = 0.0648 gram | |
| ounce | = 28.35 grams | |
| pound | = 453.6 grams | |
| ton | = 907.2 kilograms | |



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The cover of the Louisiana Farm Record Book features a collage of agricultural images including a field with a combine, cotton bolls, a horse, a cow, eggs, and various crops. The title "Louisiana Farm Record Book" is prominently displayed in white text on a dark background. Below the title is a registration form with fields for Name, Address, and Year. The LSU AgCenter Research & Extension logo is also present on the cover.

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