

**Appointment: 100% Extension**

**Requested Action: Promotion to the Rank of Professor**

**KURT M. GUIDRY**  
**Department of Agricultural Economics and Agribusiness**  
**LSU Agricultural Center**  
**Baton Rouge, Louisiana 70803**  
*Curriculum Vitae*

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**EDUCATION:**

OKLAHOMA STATE UNIVERSITY, Stillwater, Oklahoma  
Doctor of Philosophy, Agricultural Economics, December 1997

LOUISIANA STATE UNIVERSITY, Baton Rouge, Louisiana  
Masters of Science, Agricultural Economics, December 1993

UNIVERSITY OF LOUISIANA at LAFAYETTE, Lafayette, Louisiana  
Bachelors of Science, Agricultural Business, May 1991

**EMPLOYMENT HISTORY:**

Associate Professor, Department of Agricultural Economics and Agribusiness, LSU AGRICULTURAL CENTER, Baton Rouge, Louisiana, July 2001 – Present

Assistant Professor, Department of Agricultural Economics and Agribusiness, LSU AGRICULTURAL CENTER, Baton Rouge, Louisiana, January 2000 – July 2001.

Assistant Specialist, Division of Economics and Natural Resource, LSU AGRICULTURAL CENTER COOPERATIVE EXTENSION SERVICE, Baton Rouge, Louisiana, October 1997 – January 2000.

Graduate Assistant, Department of Agricultural Economics, OKLAHOMA STATE UNIVERSITY, Stillwater, Oklahoma, August 1994 – September 1997.

Assistant County Agent, St. Landry Parish Cooperative Extension Service, LSU AGRICULTURAL CENTER COOPERATIVE EXTENSION SERVICE, Opelousas, Louisiana, October 1993 – July 1994.

Graduate Assistant, Department of Agricultural Economics and Agribusiness, LSU AGRICULTURAL CENTER, Baton Rouge, Louisiana, August 1991 – September 1993.

## ***HISTORY OF ASSIGNMENTS***

### **Titles:**

Associate Professor, Department of Agricultural Economics and Agribusiness, July 2001 to Present

Assistant Professor, Department of Agricultural Economics and Agribusiness, January 2000 to July 2001.

Assistant Specialist, Division of Economics and Natural Resources, October 1997 to January 2000.

### **Duties and Responsibilities:**

100% Extension Appointment:

Louisiana Cooperative Extension Service, Louisiana State University Agricultural Center

Develop and conduct educational programs in the areas of soybean and feed grain economics. In addition, provide leadership and participate in selected departmental or extension wide education efforts. The principal focus of the extension program is the development and delivery of marketing, farm management, and policy information as it relates to the soybean and feed grain industries of the state. Other responsibilities include providing leadership for the annual departmental outlook publication, annual Farm Service Agency planning prices, crop damage estimates, and Trade Adjustment Assistance (TAA) program.

## ***DOCUMENTATION OF MAJOR PROGRAM AREAS AND INITIATIVES***

**Soybean Economics:** Conduct educational programs, provide information and conduct applied analysis in the areas of marketing, agricultural policy, and farm management as it relates to the soybean industry in the state.

**Feed Grain Economics:** Conduct educational programs, provide information and conduct applied analysis in the areas of marketing, agricultural policy, and farm management as it relates to the feed grain industry in the state.

**Risk Management Education:** Develop curriculum and materials and conduct educational programs in the different areas of risk faced by agricultural producers. The majority of the risk management education focus has been in the areas of production, financial, and marketing risks.

**Soybean Research Verification Program:** Develop detailed cost of production analysis of soybean fields enrolled in the verification program. This program is a multidisciplinary project that applies research based information to real world situations. Detailed costs of production information is gathered and analyzed as a component of the program.

**Trade Adjustment Assistance Program:** Develop curriculum and conduct training on financial management and marketing for commodities that have been impacted by increased exports. The TAA program provides monetary assistance and technical training to producers who have been impacted by increased imports. The technical training is aimed to assist producers in either becoming more efficient in production or marketing in an effort to better compete with imports or provide information on alternative enterprises to help diversify their operations.

**Louisiana Mosquito Abatement Program:** Develop economic information related to establishing and operating a mosquito abatement program. This work involved developing operating costs and capital investment costs

for mosquito abatement programs by surveying existing programs. In addition to development of material, the program also involved participating in seven regional meetings.

**Agricultural Outlook:** Provide leadership for the annual agricultural outlook publication. This is a departmental publication that provides outlook for all major agricultural commodities grown in the state.

**FSA Planning Prices:** Coordinate the development of annual planning prices for more than 70 commodities requested by the Farm Service Agency. Work entails gathering and analyzing price information with the assistance of personnel throughout the LSU AgCenter.

**Crop Disaster Estimates:** Coordinate the development of economic damages associated with adverse weather events. Work includes surveying LSU AgCenter production specialists and county agents for estimates of production and quality losses. This information is compiled and analyzed to develop economic impacts to Louisiana agriculture.

**Farm Financial Planning and Management:** Provide one-on-one farm financial assistance to producers. This work involves analyzing producer’s current financial situation, project cash flow condition of a producer’s preferred farm management plan, and examine different farm management scenarios. This work is typically done on an “as-needed” basis and is not a planned activity for every year. Since 2000, over 50 individual farm financial plans have been conducted.

**Farm Record Keeping:** Develop and deliver educational programs in computerized record keeping. The majority of the focus in this program is the development of workshops to train producers in the use of Quicken. Other efforts include development of spreadsheet based record keeping and decision tools.

**ADVISORY PROCESS AND CRITICAL ISSUE RESPONSIVENESS**

**Advisory Committees:** Involvement includes participation with several parish advisory committees. These advisory committee provides producers an opportunity to give input to the type of economics related assistance needed by producers in their area. In addition, in 2002, I coordinated the survey of our parish agents to have them rank and prioritize several economics focus areas as the the of importance and relevancy for both the agents and their clientele. The results of that survey were as follows:

**County Agents Assessment of Program Needs In Agricultural Economics - County Agent Survey - All Responses**

Topic	Number Of Responses	In-Service Importance <sup>a</sup> (Average Response)	In-Service Importance <sup>a</sup> (Rank)	Producer Importance <sup>a</sup> (Average Response)	Producer Importance <sup>a</sup> (Rank)
Development Of WebPage	29.000	3.069	1.00	3.321	3.00
Farm Manage Circulars/Reports	29.000	3.069	1.00	3.500	1.00
Enterprise Budget Projections	29.000	2.931	2.00	3.286	4.00
Partial Budgeting	29.000	2.586	9.00	3.000	7.00
Marketing Ag. Commodities	29.000	2.793	4.00	3.250	5.00
Agricultural Policy	29.000	2.759	5.00	2.821	9.00
Conservation Programs	29.000	2.759	5.00	2.750	10.00
Whole Farm/System Analysis	29.000	2.724	6.00	3.107	6.00
Financial Records/Statement Analysis	29.000	2.621	8.00	3.250	5.00
Farm Business Records	29.000	2.828	3.00	3.393	2.00
Farm Management Assoc.	29.000	2.655	7.00	2.964	8.00

<sup>a</sup> Ranking was made based on a scale with 1 being no need/no importance, 2 = minor need/minor importance, 3=moderate need/moderate importance, and 4=high need/high importance

**INNOVATIVE TEACHING METHODS, KNOWLEDGE AND APPLICATION OF NEW TECHNOLOGY**

**Soybean Research Verficiation Program:** - This is a multidisciplinary program that provides producers with production and economics instruction through real-world applications of research based instruction. Producers enroll land into the program and are provided recommendations on production decisions and marketing decisions from planting through harvest.

**Interactive Risk Management Education:** This is a multistate effort that included personnel from Mississippi State University, University of Arkansas, and the University of Tennessee. The project involved development of training modules for each area of risk faced by production agriculture. These modules included a description of the area of risk, the implication of risk on farm profitability, and ways for managing the risk. In addition to providing basic information, the module also provided case examples.

**Spreadsheet Based Decision Tools:** Throughout the years, different spreadsheet based decision tools have been developed either through a specific request or a percieved need. These spreadsheets have included the development of crop inventory record keeping spreadsheet, a spreadsheet that conducts partial budgeting, a spreadsheet that anlyazes decisions about government programs, and a spreadsheet that develops enterprise budgets. In addition, a whole farm financial analysis spreadsheet was updated.

**Internet Delivery of Information:** Given the need to provide informaiton quickly to agents and clientele, all marketing outlook newsletters and other newsletters developed are distributed via email to parish agents and directly to clientele group. In addition, these newsletters are sent for placement on the departmental extension farm management webpage.

**PROGRAM DELIVERY EFFECTIVENESS DEMONSTRATED BY EVALUATION, CHANGE, AND ADOPTION**

**Farm Financial and Risk Management:** The Cooperative Extension Service routinely surveys its clientele group to determine the effectiveness of its educational and outreach efforts. During 2006, the Department of Agricultural Economics and Agribusiness surveryed agricultural producers to get their perception of the effectiveness and appropriateness of extension efforts in the areas of farm financial management, risk management, and agricultural policy. The results from the survey are provided in the following tables:

**Survey Responses to Improvement in Knowledge and Skill Due to Extension Efforts – 2006.**

	# of Responses	(1) No Improvement	(2) Some Improvement	(3) Moderate Improvement	(4) Great Improvement	Average Response
(1.1) Solving marketing problems	84	10 (11.90%)	30 (35.71%)	31 (36.90%)	13 (15.48%)	2.56
(1.2) Utilizing market/policy information	84	8 (9.52 %)	34 (40.48%)	30 (35.71%)	12 (14.29%)	2.55
(1.3) Improve management decisions	83	4 (4.82%)	22 (26.51%)	42 (50.60%)	15 (18.07%)	2.82
(1.4) Cost of Production	84	4 (4.76%)	13 (15.48%)	38 (45.24%)	29 (34.52%)	3.10
(1.5) Financial Planning	84	7 (8.33%)	20 (23.81%)	39 (46.43%)	18 (21.43%)	2.81

\* Percentages are in parenthesis

## Survey Responses to the Level of Satisfaction with Extension Educational Efforts – 2006.

Focus Area	# of Responses	(1)	(2)	(3)	(4)	Average Response
		Very Unsatisfactory	Unsatisfactory	Satisfactory	Very Satisfactory	
(2.1) Solving marketing problems	84	2 (2.38%)	28 (33.33%)	44 (52.38%)	10 (11.90%)	2.74
(2.2) Utilizing market/policy information	84	3 (3.57%)	27 (32.14%)	40 (47.62%)	14 (16.67%)	2.77
(2.3) Improve management decisions	84	0 (0.00%)	24 (28.57%)	43 (51.19%)	17 (20.24%)	2.92
(2.4) Cost of Production	84	2 (2.38%)	10 (11.90%)	42 (50.00%)	30 (35.71%)	3.19
(2.5) Financial Planning	84	2 (2.38%)	23 (27.38%)	41 (48.81%)	18 (21.43%)	2.89

\* Percentages are in parenthesis

**Marketing Agricultural Commodities:** The Marketing Agricultural Commodities (MAC) program is a comprehensive program that provides training in the areas of production risk, financial risk, and marketing risk management. The program is a series of seven to eight workshops that covers, in detail, various issues related to one of the areas of risk management. This program was initiated in 1998 and was conducted through 2001. While the program has been offered in subsequent years, other important issues such as the Farm Bill and farm financial management have prohibited it from being conducted. Evaluations of selected MAC offerings are provided:

### Participant Response To Their Improvement In Knowledge And/Or Skills As A Result Of Participating In The MAC Program (1= No Improvement, 4 = Great Improvement), 2000 MAC Program.

	Average Response	Number Of Responses	Percentage Of Responses (Response=1)	Percentage Of Responses (Response=2)	Percentage Of Responses (Response=3)	Percentage Of Responses (Response=4)
Session 1	3.17	12	0.00%	8.33%	66.67%	25.00%
Session 2	3.36	14	0.00%	14.29%	35.71%	50.00%
Session 3	3.36	14	0.00%	14.29%	35.71%	50.00%
Session 4	3.38	13	0.00%	0.00%	61.54%	38.46%
Session 5	2.64	14	21.43%	7.14%	57.14%	14.29%
Session 6	3.29	14	0.00%	14.29%	42.86%	42.86%
Session 7	3.38	13	0.00%	7.69%	46.15%	46.15%
Session 1=	Determining Breakeven Prices by Gerald Giesler					
Session 2=	Developing A Marketing Plan, Fundamental Analysis, Intro Into Futures by Kurt Guidry					
Session 3=	Hedging In The Futures Market by Gerald Giesler					
Session 4=	Commonly Offered Contracts by Kurt Guidry					
Session 5=	Crop Insurance, Sources Of Market Information by Risk Management Service Personnel					
Session 6=	Futures Options and Minimum Price Contracts by Kurt Guidry					
Session 7=	Marketing Loan Programs, Technical Analysis by Kurt Guidry					

**Participant Response To Their Level Of Satisfaction With The Presentation And Material (1= Very Un-Satisfactory, 4 = Very Satisfactory), 2000 MAC**

	Average Response	Number Of Responses	Percentage Of Responses (Response=1)	Percentage Of Responses (Response=2)	Percentage Of Responses (Response=3)	Percentage Of Responses (Response=4)
Session 1	3.57	14	0.00%	0.00%	42.86%	57.14%
Session 2	3.64	14	0.00%	0.00%	35.71%	64.29%
Session 3	3.57	14	0.00%	0.00%	42.86%	57.14%
Session 4	3.57	14	0.00%	0.00%	42.86%	57.14%
Session 5	2.93	14	7.14%	14.29%	57.14%	21.43%
Session 6	3.36	14	0.00%	7.14%	50.00%	42.86%
Session 7	3.46	13	0.00%	0.00%	53.85%	46.15%

Session 1= Determining Breakeven Prices by Gerald Giesler  
 Session 2= Developing A Marketing Plan, Fundamental Analysis, Intro Into Futures by Kurt Guidry  
 Session 3= Hedging In The Futures Market by Gerald Giesler  
 Session 4= Commonly Offered Contracts by Kurt Guidry  
 Session 5= Crop Insurance, Sources Of Market Information by Risk Management Service Personnel  
 Session 6= Futures Options and Minimum Price Contracts by Kurt Guidry  
 Session 7= Marketing Loan Programs, Technical Analysis by Kurt Guidry

**Participant Response To Their Improvement In Knowledge And/Or Skills As A Result Of Participating In The MAC Program (1= No Improvement, 4 = Great Improvement), 2001 MAC**

	Average Response	Number Of Responses	Percentage Of Responses (Response=1)	Percentage Of Responses (Response=2)	Percentage Of Responses (Response=3)	Percentage Of Responses (Response=4)
Session 1	3.00	4	25.00%	0.00%	25.00%	50.00%
Session 2	2.83	6	16.67%	16.67%	33.33%	33.33%
Session 3	2.33	6	0.00%	66.67%	33.33%	0.00%
Session 4	2.83	6	0.00%	33.33%	50.00%	16.67%
Session 5	2.67	6	16.67%	33.33%	16.67%	33.33%
Session 6	2.33	6	33.33%	16.67%	33.33%	16.67%
Session 7	2.33	6	16.67%	33.33%	50.00%	0.00%

Session 1 = Determining Breakeven Prices by Kurt Guidry  
 Session 2 = Developing A Marketing Plan, Fundamental Analysis, Intro Into Futures by Kurt Guidry  
 Session 3 = Hedging In The Futures Market by Gene Johnson  
 Session 4 = Crop Insurance, Sources Of Market Information by Risk Management Service Personnel  
 Session 5 = Commonly Offered Contracts by Gerald Giesler  
 Session 6 = Futures Options and Minimum Price Contracts by Kurt Guidry  
 Session 7 = Technical Analysis by Kurt Guidry

**Participant Response To Their Level Of Satisfaction With The Presentation And Material (1= Very Un-Satisfactory, 4 = Very Satisfactory), 2001 MAC**

	Average Response	Number Of Responses	Percentage Of Responses (Response=1)	Percentage Of Responses (Response=2)	Percentage Of Responses (Response=3)	Percentage Of Responses (Response=4)
Session 1	3.00	5	20.00%	0.00%	40.00%	40.00%
Session 2	3.00	6	16.67%	0.00%	50.00%	33.33%
Session 3	2.83	6	16.67%	0.00%	66.67%	16.67%
Session 4	3.00	6	16.67%	0.00%	50.00%	33.33%
Session 5	2.83	6	16.67%	0.00%	66.67%	16.67%
Session 6	2.83	6	16.67%	0.00%	66.67%	16.67%
Session 7	2.83	6	16.67%	0.00%	66.67%	16.67%

Session 1 = Determining Breakeven Prices by Kurt Guidry  
 Session 2 = Developing A Marketing Plan, Fundamental Analysis, Intro Into Futures by Kurt Guidry  
 Session 3 = Hedging In The Futures Market by Gene Johnson  
 Session 4 = Crop Insurance, Sources Of Market Information by Risk Management Service Personnel  
 Session 5 = Commonly Offered Contracts by Gerald Giesler  
 Session 6 = Futures Options and Minimum Price Contracts by Kurt Guidry  
 Session 7 = Technical Analysis by Kurt Guidry

**Trade Adjustment Assistance Program:** The Trade Adjustment Assistance program is a federal program that provides both monetary assistance and technical training to producers of commodities that have been adversely impacted by imports. The technical assistance training has been mandated to be provided by the Extension Service. I have served as the Louisiana contact for TAA training in both 2004 and 2005. The program involves development of curriculum and presentation of materials through workshops and individual training. In 2004, the TAA program was conducted with the catfish industry in the state. In 2005, the TAA program was conducted with the shrimp industry. Evaluations from both trainings are included:

**Participants responses to the usefulness of TAA technical assistance – 2004 TAA Catfish (5= Very Useful, 1= Not Useful)**

	Number of Responses	Number Selecting					Average Response
		5	4	3	2	1	
Usefulness of Technical Assistance	16	5	8	2	1	0	4.0625
		(31.25%)	(50.00%)	(12.50%)	(6.25%)	(0.00%)	

**Participants responses to their desire to receive more in-depth training, 2004 TAA Catfish.**

	Number of Responses	Number Selecting	
		Yes	No
Would You Like Additional Training	15	5	10
		(33.33%)	(66.67%)

**Participants responses to the usefulness of TAA technical assistance – 2005 TAA Shrimp (5= Very Useful, 1= Not Useful)**

	Number of Responses	Number Selecting					Average Response
		5	4	3	2	1	
Usefulness of Technical Assistance	448	252	94	72	10	20	4.22
		(56.25%)	(20.98%)	(16.07%)	(2.23%)	(4.46%)	

**Participants responses to their desire to receive more in-depth training, 2005 TAA Shrimp.**

	Number of Responses	Number Selecting	
		Yes	No
Would You Like Additional Training	485	219	266
		(45.15%)	(54.85%)

## **DEVELOPMENT AND PRESENTATION OF RESEARCH BASED MATERIALS**

*See Publications and Presentations Sections*

### **PUBLICATIONS (Print and Electronic):**

- 1) Guidry, K. "The Louisiana Feed Grain Industry: Prospects for Profitability". *Louisiana Agriculture Magazine*. Fall 2006, Vol. 49, No. 4.
- 2) Guidry, K. "Feed Grain Market Situation and Outlook". Baton Rouge, LA: LSU AgCenter, Louisiana Cooperative Extension Service Newsletter, 2006 – 3 issues.
- 3) Guidry, K. "Soybean Market Situation and Outlook". Baton Rouge, LA: LSU AgCenter, Louisiana Cooperative Extension Service Newsletter, 2006 – 3 issues.
- 4) Guidry, K. "A Year After Hurricane Rita – The Impact on Agriculture". Baton Rouge, LA: LSU AgCenter, Louisiana Cooperative Extension Service Newsletter, September 2006.
- 5) Guidry, K. "Estimated Costs for 2005/06 4-H Ryegrass Grazing Project". Baton Rouge, LA: LSU AgCenter, Louisiana Cooperative Extension Service Newsletter, September 2006.
- 6) Guidry, K. "Biodiesel Production in Louisiana – Talking Points". Baton Rouge, LA: LSU AgCenter, Louisiana Cooperative Extension Service Newsletter, August 2006.
- 7) Guidry, K. "Agricultural Policy Update: Changes in Marketing Assistance Loan Program". Baton Rouge, LA: LSU AgCenter, Louisiana Cooperative Extension Service Newsletter, August 2006
- 8) Guidry, K. "Agricultural Policy Update: Deadline for Aquaculture Assistance". Baton Rouge, LA: LSU AgCenter, Louisiana Cooperative Extension Service Newsletter, July 2006.
- 9) Guidry, K. "2006 Planted Acreage Report". Baton Rouge, LA: LSU AgCenter, Louisiana Cooperative Extension Service Newsletter, July 2006.
- 10) Guidry, K. "Agricultural Policy Update: Hurricane Assistance Programs". Baton Rouge, LA: LSU AgCenter, Louisiana Cooperative Extension Service Newsletter, June 2006.
- 11) Guidry, K. "Agricultural Policy Update: Emergency Forestry Conservation Reserve Program". Baton Rouge, LA: LSU AgCenter, Louisiana Cooperative Extension Service Newsletter, June 2006.
- 12) Guidry, K. "Agricultural Policy Update: Emergency Conservation Program". Baton Rouge, LA: LSU AgCenter, Louisiana Cooperative Extension Service Newsletter, June 2006.
- 13) Guidry, K. "Agricultural Policy Update: Additional Assistance Made Available". Baton Rouge, LA: LSU AgCenter, Louisiana Cooperative Extension Service Newsletter, June 2006.
- 14) Guidry, K. "Renewable Fuel Opportunities for Louisiana - Talking Points". Baton Rouge, LA: LSU AgCenter, Louisiana Cooperative Extension Service Newsletter, April 2006.

- 15) Guidry, K., D. Lanclos, and W. Gauthier. "Soybean Outlook". *2006 Outlook for Louisiana's Agriculture*. Baton Rouge, LA: LSU AgCenter, Department of Agricultural Economics and Agribusiness Staff Paper, SP 2006-03, March 2006, 45 pp.
- 16) Guidry, K., D. Lanclos, and W. Gauthier. "Feed Grain Outlook". *2006 Outlook for Louisiana's Agriculture*. Baton Rouge, LA: LSU AgCenter, Department of Agricultural Economics and Agribusiness Staff Paper, SP 2006-03, March 2006, 45 pp.
- 17) Guidry, K., and E. Twidwell. "Wheat Outlook". *2006 Outlook for Louisiana's Agriculture*. Baton Rouge, LA: LSU AgCenter, Department of Agricultural Economics and Agribusiness Staff Paper, SP 2006-03, March 2006, 45 pp.
- 18) Guidry, K. "The 2006 Louisiana Soybean Research Verification Program: Cost Data Notebook". Baton Rouge, LA: LSU AgCenter, Louisiana Cooperative Extension Service Workbook, March 2006.
- 19) Guidry, K. "The Economic Feasibility of a Soybean Extrusion Facility in Louisiana". Report to Agricultural Commodities Economic Development, Inc. and the Louisiana Department of Economic Development. Baton Rouge, LA: LSU AgCenter, March 2006.
- 20) Guidry, K. "Agricultural Policy Update – Advanced Counter Cyclical Payments". Baton Rouge, LA: LSU AgCenter, Louisiana Cooperative Extension Service Newsletter, February 2006.
- 21) Guidry, K. "A Crop Enterprise Selection Tool: The Projected Returns Above Costs Spreadsheet". Baton Rouge, LA: LSU AgCenter, Louisiana Cooperative Extension Service Newsletter, February 2006.
- 22) Guidry, K. "Additional Assistance for Agricultural and Forestry Industries". Baton Rouge, LA: LSU AgCenter, Louisiana Cooperative Extension Service Newsletter, January 2006.
- 23) Guidry, K. "Tax Considerations for Livestock Producers Impacted by 2005 Hurricanes". Baton Rouge, LA: LSU AgCenter, Louisiana Cooperative Extension Service Newsletter, January 2006.
- 24) Guidry, K. "Soybean Market Situation and Outlook". Baton Rouge, LA: LSU AgCenter, Louisiana Cooperative Extension Service Newsletter, 2005 – 6 issues.
- 25) Guidry, K. "Feed Grain Market Situation and Outlook". Baton Rouge, LA: LSU AgCenter, Louisiana Cooperative Extension Service Newsletter, 2005 – 6 issues.
- 26) Guidry, K. and L. Shoalmire. "An Electronic Version of the Field Diary for Recording the Application of Restricted Use Pesticides". Baton Rouge, LA: LSU AgCenter Cooperative Extension Service Newsletter, December 2005.
- 27) Lanclos, D., K. Guidry, R. Ferguson, and D. Morgan. "2005 Report on Field Demonstrations and The Louisiana Soybean Research Verification Program". Report to the Louisiana Soybean and Grain Research and Promotion Board, December 2005.
- 28) Guidry, K. "Analysis of Cost of Production Survey for Cow-Calf Producers: 2005 Southwest Louisiana Master Cattlemen Program". Baton Rouge, LA: LSU AgCenter, Louisiana Cooperative Extension Service Newsletter, December 2005.

- 29) Guidry, K. "Management Considerations for Agricultural Producers Dealing with Financial Difficulties". Baton Rouge, LA: LSU AgCenter, Louisiana Cooperative Extension Service Newsletter, October 2005.
- 30) Guidry, K. "Available Recovery Assistance to Farmers and Ranchers". Baton Rouge, LA: LSU AgCenter, Louisiana Cooperative Extension Service Newsletter, October 2005.
- 31) Guidry, K. "The Katrina Emergency Tax Relief Act of 2005- Tax Assistance For Hurricane Victims". Baton Rouge, LA: LSU AgCenter, Louisiana Cooperative Extension Service Newsletter, October 2005.
- 32) Guidry, K. "Assessment of Damage to Louisiana Agriculture, Timber, and Fisheries Sectors By Hurricane Rita". Baton Rouge, LA: LSU AgCenter, Louisiana Cooperative Extension Service Newsletter, October 2005
- 33) Guidry, K. "Assessment of Damage to Louisiana Agriculture, Timber, and Fisheries Sectors By Hurricane Katrina". Baton Rouge, LA: LSU AgCenter, Louisiana Cooperative Extension Service Newsletter, October 2005.
- 34) Guidry, K. "Projected 2006 Costs of Production Spreadsheet – Users Guide". Baton Rouge, LA: LSU AgCenter, Louisiana Cooperative Extension Service Newsletter, October 2005.
- 35) Guidry, K. "Farm Policy Under the 2002 Farm Bill - An Introduction Into Farm Program Payments for Rice". Baton Rouge, LA: LSU AgCenter, Louisiana Cooperative Extension Service Newsletter, August 2005.
- 36) Guidry, K. "Quarterly Grain Stocks Report". Baton Rouge, LA: LSU AgCenter, Louisiana Cooperative Extension Service Newsletter, April 2005.
- 37) Guidry, K. "Planting Intentions Report". Baton Rouge, LA: LSU AgCenter, Louisiana Cooperative Extension Service Newsletter, April 2005.
- 38) Guidry, K. "2005 Crop Profitability Comparison". Baton Rouge, LA: LSU AgCenter, Louisiana Cooperative Extension Service Newsletter, February 2005.
- 39) Guidry, K. "2005 Crop Parish Loan Rates". Baton Rouge, LA: LSU AgCenter, Louisiana Cooperative Extension Service Newsletter, February 2005.
- 40) Guidry, K., D. Lanclos, and W. Gauthier. "Soybean Outlook". *2005 Outlook for Louisiana's Agriculture*. Baton Rouge, LA: LSU AgCenter, Department of Agricultural Economics and Agribusiness Staff Paper, SP 2005-02, February 2005, 47 pp.
- 41) Guidry, K., D. Lanclos, and W. Gauthier. "Feed Grain Outlook". *2005 Outlook for Louisiana's Agriculture*. Baton Rouge, LA: LSU AgCenter, Department of Agricultural Economics and Agribusiness Staff Paper, SP 2005-02, February 2005, 47 pp.
- 42) Guidry, K. and E. Twidwell. "Wheat Outlook". *2005 Outlook for Louisiana's Agriculture*. Baton Rouge, LA: LSU AgCenter, Department of Agricultural Economics and Agribusiness Staff Paper, SP 2005-02, February 2005, 47 pp.

- 43) Guidry, K. "Dairy Outlook". *2005 Outlook for Louisiana's Agriculture*. Baton Rouge, LA: LSU AgCenter, Department of Agricultural Economics and Agribusiness Staff Paper, SP 2005-02, February 2005, 47 pp.
- 44) Guidry, K. "Soybean Situation and Outlook". Baton Rouge, LA: LSU AgCenter, Louisiana Cooperative Extension Service Newsletter, 2004 - 9 issues.
- 45) Guidry, K. "Feed Grain Situation and Outlook". Baton Rouge, LA: LSU AgCenter, Louisiana Cooperative Extension Service Newsletter, 2004 - 9 issues.
- 46) Lanclos, D., K. Guidry, R. Ferguson, and D. Morgan. "2004 Report on Field Demonstrations and The Louisiana Soybean Research Verification Program". Report to the Louisiana Soybean and Grain Research and Promotion Board, December 2004.
- 47) Guidry, K. and L. Shoalmire. "Estimated Economic Damages Sustained to Louisiana Agriculture From Adverse Weather Conditions in 2004". Baton Rouge, LA: LSU AgCenter, Department of Agricultural Economics and Agribusiness Staff Paper, SP 2004-12, December 2004, 9 pp.
- 48) Guidry, K. "Agricultural Policy Update - Counter Cyclical Payments and Sign-up for the 2005 DCP Program". Baton Rouge, LA: LSU AgCenter, Louisiana Cooperative Extension Service Newsletter, October 2004.
- 49) Anderson, J., D. Gerloff, S. Martin, K. Guidry, and J. Hipp. "Agricultural Risk Management: An Introduction to Key Concepts". Risk Management Curriculum Submitted to the Southern Region Risk Management Education Center, October 2004.
- 50) Guidry, K. "Economic Considerations Associated With Soybean Rust". Baton Rouge, LA: LSU AgCenter, Louisiana Cooperative Extension Service Newsletter, November 2004.
- 51) Guidry, K. "Agricultural Policy Update - Disaster Declarations and CRP Sign-up". Baton Rouge, LA: LSU AgCenter, Louisiana Cooperative Extension Service Newsletter, September 2004.
- 52) Guidry, K. "Agricultural Policy Update - Trade Adjustment Assistance Program". Baton Rouge, LA: LSU AgCenter, Louisiana Cooperative Extension Service Newsletter, July 2004.
- 53) Guidry, K. and L. Shoalmire. "2004 Crop Damage Estimates - Preliminary Estimates of Damages from Excessive Rains in May and June 2004". Baton Rouge, LA: LSU AgCenter, Louisiana Cooperative Extension Service Newsletter, July 2004.
- 54) Guidry, K. "Planted Acres Report". Baton Rouge, LA: LSU AgCenter, Louisiana Cooperative Extension Service Newsletter, June 2004.
- 55) Guidry, K. "Quarterly Grain Stocks Report". Baton Rouge, LA: LSU AgCenter, Louisiana Cooperative Extension Service Newsletter, June 2004.
- 56) Guidry, K. and L. Shoalmire. "2004 Crop Damage Estimates - Preliminary Estimates of Damages from Excessive Rain in May 2004". Baton Rouge, LA: LSU AgCenter, Louisiana Cooperative Extension Service Newsletter, June 2004.
- 57) Guidry, K. "Quarterly Grain Stocks Report". Baton Rouge, LA: LSU AgCenter, Louisiana Cooperative Extension Service Newsletter, April 2004.

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- 134) Guidry, K. "Farm Financial Management: A Users Guide to a Spreadsheet Based Farm Management Program". Baton Rouge, LA: LSU AgCenter, Louisiana Cooperative Extension Service Newsletter, September 1998.
- 135) Gauthier, W. and K. Guidry. "Identification of Major Economic Considerations Associated With Creating Alternative Marketing Outlets for Louisiana Grains With an Initial Emphasis on Mexico". Report to the Louisiana Soybean and Grain Research And Promotion Board. December 1998.
- 136) Ortego, A., K. Guidry, J. Miller, G. Giesler, and G. Johnson. "Marketing Agricultural Commodities: The Market Master Program for Louisiana Agriculture". Baton Rouge, LA: LSU AgCenter, Louisiana Cooperative Extension Service Handbook, November 1997.

***MASS MEDIA, WEB PAGE DEVELOPMENT AND MAINTENANCE***

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- 2) Louisiana Market Bulletin. "Corn Outlook 2006". (Sam Irwin), March 2, 2006.
- 3) Delta Farm Press. "LSU economist: corn prices unlikely to rise". (David Bennett), February 28, 2006.
- 4) Delta Farm Press. "LSU AgCenter publications help with farm management". (Denise Coolman), February 24, 2006.
- 5) Delta Farm Press. "Sugarcane, rice bear of hurricane damage". (Forest Laws), February 16, 2006.
- 6) Delta Farm Press. "Cash flow difficulties dog producers". (David Bennett) November 11, 2005.
- 7) LSU AgCenter Communications. "The Trade Adjustment Assistance Program for Shrimp Producers". (Rick Bogren), March 2005.
- 8) LSU AgCenter Communications. "Potential Soybean Rust Impact On Louisiana". (Linda Benedict), November 14, 2004.
- 9) Delta Farm Press. "LSU AgCenter hotline helps farmers with financial decisions, planning". (Rick Bogren), September 30, 2005.
- 10) Delta Farm Press. "Wheat outlook mixed". (Forrest Laws), November 5, 2004.

- 11) Delta Farm Press. "USDA's record crop forecast may dampen corn outlook". (Forrest Laws) October 22, 2004.
- 12) Delta Farm Press. "Louisiana fields soaked by rainfall". (David Lanclos), July 2, 2004.
- 13) LSU AgCenter Communications. "WTO Ruling Impact on Cotton Industry". (Tobie Blanchard) May, 15, 2004.
- 14) Delta Farm Press. "Rising prices driving interest in early soybeans". (David Lanclos), March 19, 2004.
- 15) Delta Farm Press. "Outlook rosier in 2004, AgCenter experts say". (Bruce Shultz), March 18, 2004.
- 16) LSU Agricultural Center Communications. "2003 Agricultural Wrap Up" (Tobie Blanchard), January 2004.
- 17) LSU AgCenter Communications. "Affect of High Energy Prices on Agriculture". (Rick Bogren) January 2004.
- 18) LSU AgCenter Communications. "The Trade Adjustment Assistance Program for Catfish". (Tom Merrill), March 2003.
- 19) Delta Farm Press. "Disaster aid passes over some". (Rick Bogren), February 21, 2003
- 20) Delta Farm Press. "More corn in Louisiana", (Tom Merrill), February 19, 2003.
- 21) Delta Farm Press. "Harvest delays, abandoned crops: Louisiana agriculture losing millions". (David Bennett), November 22, 2002.
- 22) Delta Farm Press. "Could ethanol production bring prices up". (Forrest Laws), November 16, 2001.
- 23) Delta Farm Press. "Wheat news: the good and the bad". (Forrest Laws) November 15, 2001
- 24) Delta Farm Press. "Louisiana predicts crop losses over \$225 million". (Forrest Laws), October 26, 2001.

### ***COOPERATION/COLLABORATION WITH OTHER FACULTY***

Many of the programs and projects that I am involved with are part of a collaborative effort with other personnel with the Department of Agricultural Economics as well as personnel within other disciplines. The following is a summary of the programs in which collaborative efforts:

**Risk Management Education:** The Marketing Agricultural Commodities program is a collaborative effort among Extension faculty within the department. Faculty share responsibilities in curriculum development and program delivery. In addition, a multi-state project was undertaken to develop an interactive risk management curriculum to address all areas of farm risk.

**Soybean Research Verification Program:** The Soybean Research Verification Program is a multidisciplinary program that brings together agronomists, plant pathologists, entomologists, agricultural engineers, and agricultural economists.

**FSA Planning Prices:** The FSA planning prices is a collaborative effort with faculty within the Department of Agricultural Economics as well as faculty with other disciplines within the LSU Agricultural Center.

**Agricultural Outlook:** The Agricultural Outlook publication developed each year is a collaboration of other faculty within the Department of Agricultural Economics as well as faculty with other disciplines within the LSU Agricultural Center.

**Trade Adjustment Assistance Program:** The Trade Adjustment Assistance program brought together faculty from aquaculture, food science, and agricultural economics for the development of curriculum as well as program delivery.

**Crop Disaster Estimates:** The development of crop disaster estimates is truly a collaborative effort of LSU AgCenter production specialist, county agents, and personnel within the Department of Agricultural Economics.

#### ***EXTERNAL FUNDING, MATERIAL SUPPORT AND GRANTS***

- 1) Guidry, K. and J. Westra. "Risk Management Education for Absentee Landowners". Southern Region Risk Management Education Center, \$15,002, September 2005.
- 2) Guidry, K. "A Study of the Economic Feasibility of a Soybean Extrusion Processing Facility in Louisiana ". Agricultural Commodities Economic Development, Inc., \$19,700, November 2004.
- 3) Guidry, K. "An Initial Assessment of the Potential Feasibility of Value Added Soybean Processing in Louisiana". Louisiana Department Of Economic Development, \$15,000, November 2004.
- 4) Giesler, G., etal. "Louisiana Agricultural Risk Management Initiative". Southern Region Risk Management Education Center, \$30,000, September 2004.
- 5) Guidry, K. and J. Westra. "Farm Adjustments to Environmental, Market, and Policy Shocks". USDA-CSREES, \$39,920, August 2003 (Rejected).
- 6) Anderson, J., K. Guidry, D. Gerloff, and T. Windham, "Interactive, Web-Based Risk Management Training for Mid-South Producers". Southern Region Risk Management Education Center, \$60,000, June 2002.
- 7) Johnson, G. and K. Guidry. "Managing Agricultural Risks in Changing Times". Southern Region Risk Management Education Center, \$15,000, September 2001.
- 8) Guidry, K. "Development of No-Till and Minimum Till Production Budgets For Louisiana Row Crop Agriculture". Monsanto, \$5,000, July 2000.
- 9) Gauthier, W. and K. Guidry. "Identification of Major Economic Considerations Associated With Creating Alternative Marketing Outlets For Louisiana Grains With An Initial Emphasis On Mexico". Louisiana Soybean and Grain Research And Promotion Board, \$7,025 for 1998, \$9,275 for 1999.
- 10) Guidry, K and G. Giesler. "Intensive Marketing and Management Training In Northeast Louisiana". USDA CSREES, \$30,000, February 1998, (Rejected).

### **Additional Grants That I Have Participated In:**

- 1) Trade Adjustment Assistance Program – Funded by the Southern Region Risk Management Education Center, 2004 and 2005.
- 2) The Louisiana Mosquito Abatement Program – Funded by the Louisiana Department of Health and Hospitals, 2002.
- 3) The Louisiana Soybean Research Verification Program – Funded by the Louisiana Soybean and Feed Grain Promotion Board, 1997 to present.

### **RESEARCH RELATED PUBLICATIONS**

- 1) Henderson, J., M. Dunn, J. Westra, and K. Guidry. “Investigating the Potential of Fee-Based Recreational Cooperatives in the Lower Mississippi River Delta”. Poster Presented at the Economic Development Assistantship Showcase, Louisiana State University, Baton Rouge, Louisiana. September 13, 2006.
- 2) Henderson, J., J. Fannin, K. Guidry, and H. Niu. “Measuring the Economic Impact of Natural Disasters to the Food and Fiber System: The Case of Louisiana Following the 2005 Hurricane Season”. Poster Presented at the American Agricultural Economics Association Annual Meeting. Long Beach, California, July 23-26, 2006.
- 3) Johansson, R., M. Livingston, J. Westra, and K. Guidry. “Simulating the U.S. Impacts of Alternative Asian Rust Treatment Regimes”, *Agricultural and Resource Economics Review*, 35(11):52-63, April 2006.
- 4) Johansson, R., M. Livingston, J. Westra, and K. Guidry. “Simulating the U.S. Impacts of Alternative Asian Rust Treatment Regimes”, Selected Paper at the Northeastern Agricultural and Resource Economics Association Annual Meeting, Annapolis, Maryland, June 2005.
- 5) Paudel, K., M. Dunn, D. Bhandari, K. Guidry, and R. Vlosky. “Invasive Species Control and Hypothetical Bias: Information Effect on a Threshold Good”. Selected Paper at the World Conference on Natural Resource Modeling, Melbourne, Australia. December 2004.
- 6) Dunn, M., K. Paudel, D. Bhandari, K. Guidry, and R. Vlosky. “A Comparison of Efficiency of Alternative Estimation Methods to Analyze Ranked Order Data”. Selected Paper at the World Conference on Natural Resource Modeling, Melbourne, Australia, December 2004.
- 7) Paudel, K., M. Dunn, D. Bhandari, R. Vlosky, and K. Guidry. “Explaining the Discrepancies Between Real and Hypothetical Willingness to Pay Values: Information Effect on a Threshold Good”. Selected Paper at the Annual Meeting of the Southern Economic Association, New Orleans, Louisiana, November 22, 2004.
- 8) Paudel, K., M. Dunn, D. Bhandari, R. Vlosky, and K. Guidry. “A Comparison of Efficiency of Alternative Methods to Analyze Ranked Order Data”. Selected Paper at the Annual Meeting of the Southern Economic Association, New Orleans, Louisiana, November, 2004.
- 9) Dunn, M., D. Bhandari, K. Paudel, R. Vlosky, and K. Guidry. “Louisiana Homeowners’ Attitudes and Perceptions Regarding the Formosan Subterranean Termite”. Poster Presented at the Center for Natural Resource Economics and Policy Conference, Baton Rouge, Louisiana: Louisiana State University. May 27 - 28, 2004.

- 10) Kamalyan, A. and K. Guidry. "Financial Risks in Agriculture: How to Manage Them Efficiently". *Milk and Feed Management*, Moscow, Russia, No. 3, 2004.
- 11) Baldwin, J., K. Guidry, and W. Morrison. "Insect Control Practices and Cost Trends from the Louisiana Soybean Verification Program, 1994-2001". Selected Paper at the Louisiana Plant Protection and the Louisiana Association of Agronomists Annual Meeting, Baton Rouge, La, March 15, 2004.
- 12) Bhandari, D., K. Pudel, M. Dunn, R. Vlosky, and K. Guidry. "Economic Analyses of Homeowners' Attitudes Toward Formosan Subterranean Termite (FST) Control Programs in Louisiana". Paper Presented at the American Agricultural Economics Association Annual Meeting, Montreal, Canada, July 2003.
- 13) Baldwin, J., K. Guidry, and W. Morrison. "Insect Control Practices and Cost Trends From the Louisiana Soybean Research Verification Program, 1994 -2001". Poster Presented at the National Association of County Agricultural Agents Annual Meeting. Green Bay, Wisconsin, July 2003.
- 14) Dunn, M., D. Bhandari, K. Paudel, R. Vlosky, and K. Guidry. "Louisiana Homeowners' Attitudes and Perceptions Regarding the Formosan Subterranean Termite". Selected Paper at the Forest Products Society Annual Meeting, Seattle, Washington, June 2003.
- 15) Vandever, L, K. Guidry, and M. Felipe. "Pre-harvest Marketing Strategies Improve Farm Financial Performance". *Louisiana Agriculture Magazine*, Summer 2003, Vol. 46, No. 3.
- 16) Felipe, M., L. Vandever, K. Guidry. "Pre-harvest Marketing Strategies and Financial Performance: What's the Connection?" Abstract, *Journal of Agricultural and Applied Economics*, 34(2):pg. 387, 2002.
- 17) Vandever, L., K. Guidry, and F. Manuel. "Financial Dimensions of Farm Marketing Decisions". Selected Paper at the Southwestern Society of Economists Annual Meeting, St. Louis, Missouri, March 2002.
- 18) Filipe, Manuel, L. Vandever, and K. Guidry "Pre-Harvest Marketing Strategies and Financial Performance: What's The Connection?" Poster Presented at the Southern Agricultural Economics Association Annual Meeting, Orlando, Florida, February 2002.
- 19) Harrison, R., and K. Guidry. "Stochastic Dominance Analysis of Hedge-to-Arrive Hedging Strategies for Soybean Producers in the Southern United States". Selected Paper at the Southern Agricultural Economics Association Annual Meeting, Orlando, Florida, February 2002.
- 20) Lubben, B., C. Simmons, et al. *The 2002 Farm Bill: U.S. Producer Preferences For Agricultural, Food, and Public Policy*. National Public Policy Education Committee. Publication Number 2001-02, September 2001.
- 21) Guidry, K., A. Bechtel, S. Hague, R. Hutchinson, and D. Boquet. "Profitability of Cotton Crop Rotation Strategies in Northeast Louisiana". *Louisiana Agriculture Magazine*, Summer 2001, Vol. 44 No.3.
- 22) Baldwin, J.L., W. Morrison, and K. Guidry. "Insect Control Practices and Trends From the Louisiana Soybean Research Verification Program 1994-2000". Selected Paper at the Louisiana Plant Protection Association and Louisiana Association Of Agronomists, Baton Rouge, Louisiana, March 26 - 27, 2001.
- 23) Gauthier, W. and K. Guidry. "Exporting Louisiana Soybeans into Matamoros, Mexico Versus Direct Sale at Harvest in Louisiana". *Louisiana Rural Economist*, Winter 2000, Vol. 62, No.1.

- 24) Bechtel, A., K. Guidry, J. Miller, and M. Holman. "An Economic Analysis of Cotton Crop Rotations in Northeast Louisiana". *Proceedings of the Beltwide Cotton Conference*. Vol 1: 351-353, 2000.
- 25) Gauthier, W. and K. Guidry. "Economic Considerations for Developing a Niche Market For Louisiana Soybeans". *Louisiana Agricultural Magazine*, Fall 1999, Vol. 42, No.4.
- 26) Gauthier, W. and K. Guidry. "The Economic Feasibility of Barging Louisiana Soybeans into Matamoros, Mexico: A Case Study in Niche Market Development". Abstract in *Journal Of Agricultural and Applied Economics*. 31(1999):397.
- 27) Gauthier, W. and K. Guidry. "The Economic Feasibility of Barging Louisiana Soybeans into Matamoros, Mexico: A Case Study in Niche Market Development". Selected Paper at the Southern Agricultural Economics Association Annual Meetings, Memphis, Tennessee, February 1999.
- 28) Guidry, K. and J. Trapp. "Development and Use of an Experiential Agribusiness Simulator: Experiences in Working With an Agribusiness Firm". Selected Paper at the Southern Agricultural Economics Association Annual Meeting, Birmingham, Alabama, February 1997.
- 29) Guidry, Kurt M., Alvin Schupp, and Randy Little. "Minimizing Cattlemen's Marketing Costs in Louisiana and Mississippi". *Southwestern Economic Review*, Spring 1995, Vol 22, No. 1.
- 30) Guidry, K., A. Schupp, and R. Little. "Minimizing Cattlemen's Marketing Costs in Louisiana and Mississippi". Selected Paper at the Southwestern Society of Economists Annual Meeting, Dallas, Texas, March 1994.
- 31) Guidry, K., A. Schupp, and R. Little. "An Analysis of Cattlemen's Marketing Costs in Louisiana and Mississippi". LSU AgCenter, Department of Agricultural Economics and Agribusiness, DAE Research Report No. 697, August 1994.
- 32) Schupp, A., K. Guidry, and R. Little. "Effect of Pooling On Least Cost Cattle Marketing Patterns in Louisiana and Mississippi". *Louisiana Rural Economist*, Winter 1994, Vol. 56, No. 4.
- 33) Guidry, Kurt and Alvin Schupp. "The Impact of Pooling On Least Cost Cattle Marketing Patterns and Costs In Louisiana". *The Louisiana Cattleman*, October 1994, Vol. 27, No. 10.

**PRESENTATIONS AT PROFESSIONAL AND CLIENTELE TARGETED CONFERENCES**

- 1) Guidry, K. "Feed Grain and Wheat Market Situation and Outlook". Southern Region Agricultural Outlook Conference, Atlanta, Georgia, September 26, 2006.
- 2) Guidry, K. "An Overview of the Current Agricultural Industry in Louisiana". Louisiana Bankers Association Agricultural Conference, Baton Rouge, Louisiana, August 25, 2006.
- 3) Guidry, K. "Wheat Economics: Projecting Costs and Returns". LSU AgCenter Agent Training, Alexandria, Louisiana, August 24, 2006.
- 4) Guidry, K. "Beef Cattle Economics and Outlook". Franklin Parish Cattlemen Association, Winnsboro, Louisiana, August 24, 2006.

- 5) Guidry, K. "Marketing Agricultural Commodities: Issues and Alternatives". Louisiana Agricultural Industries Grain Marketing Seminar, Alexandria, Louisiana, July 19, 2006.
- 6) Guidry, K. "Soybean Irrigation: Estimated Costs and Experiences". Northeast Louisiana Irrigation Workshop, Vidalia, Louisiana, July 18, 2006.
- 7) Guidry, K. "Feed Grain, Soybean, and Cattle Market Situation and Outlook". Evangeline Parish Growers Meeting, Ville Platte, Louisiana, July 12, 2006.
- 8) Guidry, K. "The Basics of Marketing: Developing Breakeven Price Targets". Catahoula Parish Growers Meeting, Jonesville, Louisiana, July 11, 2006.
- 9) Guidry, K. "The Louisiana Agricultural Industry in 2005: The Impact of Two Hurricanes". Louisiana Association Agricultural Realtors Annual Meeting, Baton Rouge, Louisiana, May 19, 2006.
- 10) Guidry, K. "Profit Potential for Feed Grains, Cotton, and Soybeans". Catahoula Parish Growers Meeting, Jonesville, Louisiana, February 20, 2006.
- 11) Guidry, K. "The Louisiana Agricultural Industry in 2005: The Impact of Two Hurricanes". LSU Alumni Association, Baton Rouge, Louisiana, February 13, 2006.
- 12) Guidry, K. "Soybean Market Situation and Outlook". Jeff Davis Parish Growers Meeting, Jennings, Louisiana, February 9, 2006.
- 13) Guidry, K. "Feed Grain Market Situation and Outlook". Northeast Louisiana Corn Forum, Delhi, Louisiana, February 7, 2006.
- 14) Guidry, K. "Soybean and Feed Grain Market Situation and Outlook". Avoyelles Parish Growers Meeting, Moreauville, Louisiana, February 2, 2006.
- 15) Guidry, K. "Soybean and Feed Grain Market Situation and Outlook". Concordia Parish Growers Meeting, Monterrey, Louisiana, January 31, 2006.
- 16) Guidry, K. "The Louisiana Agricultural Industry in 2005: The Impact of Two Hurricanes". LSU AgCenter Annual Outlook Conference, Baton Rouge, Louisiana, January 27, 2006.
- 17) Guidry, K. "Soybean and Feed Grain Market Situation and Outlook". Rapides Parish Growers Meeting, Cheneyville, Louisiana, January 17, 2006.
- 18) Guidry, K. "Soybean and Feed Grain Market Situation and Outlook". Louisiana Agricultural Industries Association Annual Meeting, Lafayette, Louisiana, January 11, 2006.
- 19) Guidry, K. "The Louisiana Agricultural Industry: The Impact of Two Hurricanes". Louisiana Association of Conservation Districts Annual Meeting, Lafayette, Louisiana, January 12, 2006.
- 20) Guidry, K. "Farm Financial Management". West Baton Rouge Parish Master Cattlemen Program, Port Allen, Louisiana, January 9, 2006.
- 21) Guidry, K. "Soybean Market Situation and Outlook". Acadia Parish Growers Meeting, Crowley, Louisiana, January 5, 2006.

- 22) Guidry, K. "Soybean and Feed Grain Market Outlook and Situation". Evangeline Parish Growers Meeting, Ville Platte, Louisiana, January 4, 2006.
- 23) Guidry, K. "The Current Status of the Louisiana Agricultural Industry". LSU AgCenter Agricultural Leadership Program, Baton Rouge, Louisiana, January 4, 2006.
- 24) Guidry, K. "Farm Financial Management". Southwest Louisiana Master Cattlemen Program, Abbeville, Louisiana, December 5, 2005.
- 25) Guidry, K. "Economic Impact of Hurricane Katrina and Hurricane Rita". LSU AgCenter Disaster Recovery Program, Raceland, Louisiana, November 3, 2005.
- 26) Guidry, K. "Basics of Livestock Marketing". Southeast Louisiana Master Cattlemen Program, Hammond, Louisiana, November 1, 2005.
- 27) Guidry, K. "Economic Impact of Hurricane Katrina and Hurricane Rita". LSU AgCenter Disaster Recovery Program, Hammond, Louisiana, October 28, 2005.
- 28) Guidry, K. "Economic Impact of Hurricane Katrina and Hurricane Rita". LSU AgCenter Disaster Recovery Program, New Iberia, Louisiana, October 26, 2005.
- 29) Guidry, K. "Economic Impact of Hurricane Katrina and Hurricane Rita". LSU AgCenter Disaster Recovery Program, Iowa, Louisiana, October 25, 2005.
- 30) Guidry, K. "Economic Impact of Hurricane Katrina and Hurricane Rita". LSU AgCenter Disaster Recovery Program, Crowley, Louisiana, October 25, 2005.
- 31) Guidry, K. "Farm Financial Management". Southeast Louisiana Master Cattlemen Program, Hammond, Louisiana, August 13, 2005.
- 32) Guidry, K. "Soybean Market Outlook and Situation". Jeff Davis Parish Soybean Tour, Jennings, Louisiana, August, 7, 2005.
- 33) Guidry, K. "Market Outlook and Situation for Selected Commodities". Evangeline Parish Growers Meeting, Ville Platte, Louisiana, July 6, 2005.
- 34) Guidry, K. "The Current and Future Status of the Louisiana Shrimp Market". The Trade Adjustment Assistance Program for Shrimp Producers, St. Bernard, Louisiana, April 14, 2005.
- 35) Guidry, K. "The Current and Future Status of the Louisiana Shrimp Market". The Trade Adjustment Assistance Program for Shrimp Producers, Chauvin, Louisiana, April 12, 2005.
- 36) Guidry, K. "The Current and Future Status of the Louisiana Shrimp Market". The Trade Adjustment Assistance Program for Shrimp Producers, Larose, Louisiana, April 12, 2005.
- 37) Guidry, K. "The Current and Future Status of the Louisiana Shrimp Market". The Trade Adjustment Assistance Program for Shrimp Producers, Slidell, Louisiana, April 11, 2005.

- 38) Guidry, K. "The Current and Future Status of the Louisiana Shrimp Market". The Trade Adjustment Assistance Program for Shrimp Producers, Cameron, Louisiana, April 8, 2005.
- 39) Guidry, K. "The Current and Future Status of the Louisiana Shrimp Market". The Trade Adjustment Assistance Program for Shrimp Producers, Abbeville, Louisiana, April 7, 2005.
- 40) Guidry, K. "The Current and Future Status of the Louisiana Shrimp Market". The Trade Adjustment Assistance Program for Shrimp Producers, New Iberia, Louisiana, April 7, 2005.
- 41) Guidry, K. "The Current and Future Status of the Louisiana Shrimp Market". The Trade Adjustment Assistance Program for Shrimp Producers, Belle Chasse, Louisiana, April 4, 2005.
- 42) Guidry, K. "The Current and Future Status of the Louisiana Shrimp Market". The Trade Adjustment Assistance Program for Shrimp Producers, Harvey, Louisiana, April 4, 2005.
- 43) Guidry, K. "Soybean Market Outlook and Situation". St. Martin Parish Growers Meeting, Breaux Bridge, Louisiana, March 8, 2005.
- 44) Guidry, K. "Market Outlook and Situation for Selected Commodities". Catahoula Parish Growers Meeting, Jonesville, Louisiana, February 21, 2005.
- 45) Guidry, K. "Rice Market Outlook and Situation". Northeast Louisiana Rice Forum, Delhi, Louisiana, February 10, 2005.
- 46) Guidry, K. "Soybean Market Outlook and Situation". Northeast Louisiana Soybean Forum, Delhi, Louisiana, February 10, 2005.
- 47) Guidry, K. "Results from a Cost of Production Survey for Cotton". Northeast Louisiana Cotton Forum, Monroe, Louisiana, February 3, 2005.
- 48) Guidry, K. "Soybean and Feed Grain Market Outlook and Situation". Avoyelles Parish Growers Meeting, Moreauville, Louisiana, February 2, 2005.
- 49) Guidry, K. "Feed Grain Market Outlook and Situation". Northeast Louisiana Corn Forum, Delhi, Louisiana, February 1, 2005.
- 50) Guidry, K. "Soybean and Feed Grain Market Outlook and Situation". Concordia Parish Growers Meeting, Monterrey, Louisiana, January 28, 2005.
- 51) Guidry, K. "Soybean and Feed Grain Market Outlook and Situation". St. Landry Parish Growers Meeting, Opelousas, Louisiana, January 21, 2005.
- 52) Guidry, K. "Soybean and Feed Grain Market Outlook and Situation". Tensas Parish Growers Meeting, St. Joseph, Louisiana, January 20, 2005.
- 53) Guidry, K. "Economics of Soybean Rust". Louisiana Soybean Association Annual Meeting, Alexandria, Louisiana, January 18, 2005.
- 54) Guidry, K. "Soybean and Feed Grain Market Outlook and Situation". Rapides Parish Growers Meeting, Cheneyville, Louisiana, January 14, 2005.

- 55) Guidry, K. "Economic Implications of Soybean Rust to Louisiana". LSU AgCenter Annual Outlook Conference, Baton Rouge, Louisiana, January 13, 2005.
- 56) Guidry, K. "Soybean Market Outlook and Situation". Acadia Parish Growers Meeting, Crowley, Louisiana, January, 6, 2005.
- 57) Guidry, K. "Economics of Soybean Rust". Evangeline Parish Growers Meeting, Ville Platte, Louisiana, January 5, 2005.
- 58) Guidry, K. "Soybean and Feed Grain Market Outlook and Situation". East Carroll Parish Growers Meeting, Lake Providence, Louisiana, January 3, 2005.
- 59) Guidry, K. "Economic Issues Related To Soybean Rust". LSU AgCenter Agent Training, Baton Rouge, Louisiana, November 17, 2004.
- 60) Guidry, K. "Feed Grain and Wheat Market Outlook and Situation". Southern Region Extension Outlook Conference, Atlanta, Georgia, September 27, 2004.
- 61) Guidry, K. "Soybean Market Outlook and Situation". Jeff Davis Parish Soybean Field Tour, Jennings, Louisiana, September 2, 2004.
- 62) Guidry, K. "Soybean Market Outlook and Situation". Acadia Parish Soybean Field Tour, Crowley, Louisiana, September 1, 2004.
- 63) Guidry, K. "Market Outlook and Situation for Selected Commodities". Evangeline Parish Growers Meeting, Ville Platte, Louisiana, July 13, 2004.
- 64) Guidry, K. "Managing Marketing Risks – The Use of Futures and Options". Northeast Louisiana Marketing Workshop, Winnsboro, April 1, 2004.
- 65) Guidry, K. "Financial Management and the Economics of Catfish Production". The Trade Adjustment Assistance Program for Catfish, Winnsboro, Louisiana, March 31, 2004.
- 66) Guidry, K. "Soybean and Feed Grain Market Outlook and Situation". Concordia Parish Growers Meeting, Monterrey, Louisiana, February 19, 2004.
- 67) Guidry, K. "Soybean and Feed Grain Market Outlook and Situation". Avoyelles Parish Growers Meeting, Moreauville, Louisiana, February 17, 2004.
- 68) Guidry, K. "Market Outlook and Situation for Selected Commodities". Catahoula Parish Growers Meeting, Jonesville, Louisiana, February 16, 2004.
- 69) Guidry, K. "Cotton Market Outlook and Situation". Tensas Parish Growers Meeting, St. Joseph, Louisiana, February 4, 2004.
- 70) Guidry, K. "Feed Grain Market Outlook and Situation". Northeast Louisiana Corn Forum, Delhi, Louisiana, January 23, 2004.

- 71) Guidry, K. "Soybean Market Outlook and Situation". Jeff Davis Parish Growers Meeting, Jennings, Louisiana, January 22, 2004.
- 72) Guidry, K. "Soybean and Feed Grain Market Outlook and Situation". St. Landry Parish Growers Meeting, Opelousas, Louisiana, January 20, 2004.
- 73) Guidry, K. "Soybean and Feed Grain Market Outlook and Situation". LSU AgCenter Outlook Conference, Monroe, Louisiana, January 15, 2004.
- 74) Guidry, K. "Managing Marketing Risks – Examining Alternative Strategies". Pointe Coupee Parish Growers Meeting, New Roads, Louisiana, January 13, 2004.
- 75) Guidry, K. "Soybean and Feed Grain Market Outlook and Situation". Rapides Parish Growers Meeting, Cheneyville, Louisiana, January 13, 2004.
- 76) Guidry, K. "Rice Economics". Evangeline Parish Growers Meeting, Ville Platte, Louisiana, January 7, 2004.
- 77) Guidry, K. "The Trade Adjustment Assistance Program". Louisiana Catfish Producers Annual Meeting, Jonesville, Louisiana, October 27, 2003.
- 78) Guidry, K. "Soybean Market Outlook and Situation". Jeff Davis Parish Soybean Field Tour, Jennings, Louisiana, September 4, 2003.
- 79) Guidry, K. "Market Outlook and Situation for Selected Commodities". Northeast Louisiana Agribusiness Association, Monroe, Louisiana, August 25, 2003.
- 80) Guidry, K. "Market Outlook and Situation for Selected Commodities". Evangeline Parish Growers Meeting, Ville Platte, Louisiana, July 15, 2003.
- 81) Guidry, K. "Economic Considerations in Establishing and Operating a Mosquito Abatement Program". The Louisiana Mosquito Abatement Program, Winnsboro, Louisiana, May 23, 2003.
- 82) Guidry, K. "Economic Considerations in Establishing and Operating a Mosquito Abatement Program". The Louisiana Mosquito Abatement Program, Crowley, Louisiana, May 16, 2003.
- 83) Guidry, K. "Economic Considerations in Establishing and Operating a Mosquito Abatement Program". The Louisiana Mosquito Abatement Program, Convington, Louisiana, May 13, 2003.
- 84) Guidry, K. "Economic Considerations in Establishing and Operating a Mosquito Abatement Program". The Louisiana Mosquito Abatement Program, Metarie, Louisiana, May 5, 2003.
- 85) Guidry, K. "Economic Considerations in Establishing and Operating a Mosquito Abatement Program". The Louisiana Mosquito Abatement Program, Bossier City, Louisiana, April 25, 2003.
- 86) Guidry, K. "Economic Considerations in Establishing and Operating a Mosquito Abatement Program". The Louisiana Mosquito Abatement Program, Pollock, Louisiana, April 14, 2003.
- 87) Guidry, K. "Economic Considerations in Establishing and Operating a Mosquito Abatement Program". The Louisiana Mosquito Abatement Program, Arcadia, Louisiana, April 4, 2003.

- 88) Guidry, K. "Economic Considerations in Establishing and Operating a Mosquito Abatement Program". The Louisiana Mosquito Abatement Program, St. Gabriel, Louisiana, April 1, 2003.
- 89) Guidry, K. "The Rice Production Options Spreadsheet". LSU AgCenter Agent Training, Crowley, Louisiana, March 06, 2003.
- 90) Guidry, K. "Soybean and Feed Grain Market Outlook and Situation". Avoyelles Parish Growers Meeting, Moreauville, Louisiana, February 18, 2003.
- 91) Guidry, K. "Base Acreage and Payment Yield Decisions with the 2002 Farm Bill". St. Landry Parish Growers Meeting, Opelousas, Louisiana, February 12, 2003.
- 92) Guidry, K. "Soybean and Feed Grain Market Outlook and Situation". Rapides Parish Growers Meeting, Cheneyville, Louisiana, February 7, 2003.
- 93) Guidry, K. "Calculation of Crop Damage Estimates - The Case of Hurricane Lili". Louisiana Crop Consultants Annual Meeting, Alexandria, Louisiana, February 5, 2003.
- 94) Guidry, K. "Calculation of Crop Damage Estimates - The Case of Hurricane Lili". LSU AgCenter Legislative Fete, Baton Rouge, Louisiana, January 24, 2003.
- 95) Guidry, K. "Calculation of Crop Damage Estimates - The Case of Hurricane Lili". LSU AgCenter Agricultural Leadership Program, Baton Rouge, Louisiana, January 22, 2003.
- 96) Guidry, K. "The Rice Production Options Spreadsheet". Vermilion Parish Growers Meeting, Abbeville, Louisiana, January 20, 2003.
- 97) Guidry, K. "Soybean Market Outlook and Situation". Jeff Davis Parish Growers Meeting, Jennings, Louisiana, January 16, 2003.
- 98) Guidry, K. "The Rice Production Options Spreadsheet". Southwest Louisiana Rice Growers Meeting, Iowa, Louisiana, January 12, 2003.
- 99) Guidry, K. "Base Acreage and Payment Yield Decisions with the 2002 Farm Bill". Evangeline Parish Growers Meeting, Ville Platte, Louisiana, January 10, 2003.
- 100) Guidry, K. "Soybean Market Outlook and Situation". Acadia Parish Growers Meeting, Crowley, Louisiana, January 15, 2003.
- 101) Guidry, K. "Soybean Production in Louisiana". LSU AgCenter Soybean ACE Group. Baton Rouge, Louisiana, December 2002.
- 102) Guidry, K. "Farm Bill Update". Pointe Coupee Parish Agricultural Lenders. New Roads, Louisiana, December 2002.
- 103) Guidry, K. "Using TAMFARM for Financial Analysis". LSU AgCenter Agent Training, Baton Rouge, Louisiana, December 2002.
- 104) Guidry, K. "Estimating Crop Damage From Adverse Weather Events". LSU AgCenter Agricultural Leadership Program, Baton Rouge, Louisiana, December 2002.

- 105) Guidry, K. "Rice Production Options Under the 2002 Farm Bill". Southwest Louisiana Farm Financial Crisis Program, Crowley, Louisiana, December 2002.
- 106) Guidry, K. "Marketing and Risk Management". Southwest Louisiana FSA Borrower Training Program, Jennings, Louisiana, November 2002.
- 107) Guidry, K. "Farm Bill Update". Vermillion Parish Rice Growers Association, Abbeville, Louisiana, October, 2002.
- 108) Guidry, K. "Wheat Market Outlook and Situation". St. Martin Parish Growers Meeting, Arnaudville, Louisiana, October 2002.
- 109) Guidry, K. "Feed Grain and Wheat Market Outlook". Southern Extension Agriculture Outlook Conference, Tunica, Mississippi, September 2002.
- 110) Guidry, K. "Potential Impact of 2002 Farm Bill On Louisiana Agriculture". Northeast Louisiana Farm Bill Conference, Delhi, Louisiana, September 2002.
- 111) Guidry, K. "Soybean Market Outlook and Situation". Acadia Parish Soybean Field Tour, Crowley, Louisiana, September 2002.
- 112) Guidry, K. "Soybean Market Outlook and Situation". Jeff Davis Parish Soybean Field Tour, Jennings, Louisiana, September 2002.
- 113) Guidry, K. "Farm Bill Update". Tensas Parish Growers Meeting, St. Joseph, Louisiana, August 2002.
- 114) Guidry, K. "Farm Bill Update". Concordia Parish Growers Meeting, Monterrey, Louisiana, August 2002.
- 115) Guidry, K. "Risk Management for Stocker Cattle Operations". Northwest Louisiana Stocker Cattle Workshop, Natchitoches, Louisiana, July 2002.
- 116) Guidry, K. "Soybean, Feed Grain, and Cattle Market Outlook". Evangeline Parish Growers Meeting, Ville Platte, Louisiana, July 2002.
- 117) Guidry, K. "Economics of Grain Storage". Louisiana Grain Storage Workshop, Baton Rouge, Louisiana, July 2002.
- 118) Guidry, K. "Farm Bill Update". Morehouse Parish Farm Bureau, Bastrop, Louisiana, June 2002.
- 119) Guidry, K. "Potential Impact of 2002 Farm Bill On Louisiana Agriculture". LSU AgCenter Farm Bill Conference, Alexandria, Louisiana, June 2002.
- 120) Guidry, K. "Farm Bill Update". Louisiana Rural Real Estate Association Annual Meeting, Baton Rouge, Louisiana, April 2002.
- 121) Guidry, K. "Using Quicken For Farm Financial Record Keeping". Avoyelles Parish Growers Meeting, Marksville, Louisiana, March 2002.

- 122) Guidry, K. "Using TAMFARM for Financial Analysis". LSU AgCenter Agent Training, Baton Rouge, Louisiana, February 2002.
- 123) Guidry, K. "Soybean and Feed Grain Market Outlook and Situation". Avoyelles Parish Growers Meeting, Moreauville, Louisiana, February 2002.
- 124) Guidry, K. "Soybean and Feed Grain Market Outlook and Situation". Rapides Parish Growers Meeting, Cheneyville, Louisiana, February 2002.
- 125) Guidry, K. "Feed Grain Market Outlook and Situation". Tensas Parish Growers Meeting, St. Joseph, Louisiana, January 2002.
- 126) Guidry, K. "Feed Grain Market Outlook and Situation". Northeast Louisiana Corn Forum, Delhi, Louisiana, January 2002.
- 127) Guidry, K. "Profitability of Selected Cotton Rotation Strategies". Northeast Louisiana Cotton Forum, Monroe, Louisiana, January 2002.
- 128) Guidry, K. "Farm Bill Update". Evangeline Parish Growers Meeting, Ville Platte, Louisiana, January 2002.
- 129) Guidry, K. "Soybean Market Outlook and Situation". Acadia Parish Growers Meeting, Crowley, Louisiana, January 2002.
- 130) Guidry, K. "Soybean Market Outlook and Situation". Jeff Davis Parish Growers Meeting, Jennings, Louisiana, January 2002.
- 131) Guidry, K. "Potential Impacts of Proposed Policy on Louisiana's Soybean, Feed Grain, and Wheat Industries". LSU AgCenter Farm Bill and Agricultural Policy Conference, Baton Rouge, Louisiana, October 2001.
- 132) Guidry, K. "Results From A National Agricultural Policy Survey". LSU AgCenter Farm Bill and Agricultural Policy Conference, Baton Rouge, Louisiana, October 2001.
- 133) Guidry, K. "Feed Grain and Wheat Market Situation and Outlooks". Southern Extension Outlook Conference, Atlanta, Georgia, September 2001.
- 134) Guidry, K. "Soybean Market Situation and Outlook". Jeff Davis Parish Producer Soybean Field Tour, Jennings, Louisiana, September 2001.
- 135) Guidry, K. "U.S. Agriculture - Where We've Been and Where We're Going". League of Women Voters Monthly Meeting, Lake Charles, Louisiana, August 2001.
- 136) Guidry, K. "The Next Farm Bill: Results from a National Ag. Policy Survey". LSU AgCenter Extension Staff Conference, Baton Rouge, Louisiana, August 2001.
- 137) Guidry, K. "Computerized Record Keeping: Introduction Into Quicken". Avoyelles Parish Grower Meeting, Marksville, Louisiana, March 2001.
- 138) Guidry, K. "The Development of a Farm Management Association in Northwest Louisiana". Northwest Louisiana Grower Meeting, Shreveport, Louisiana, February 2001.

- 139) Guidry, K. "Soybean, Feed Grain, and Wheat Market Situation and Outlook". Avoyelles Parish Growers Meeting, Moreauville, Louisiana, February 2001.
- 140) Guidry, K. "Soybean and Feed Grain Market Situation and Outlook". Concordia Parish Growers Meeting, Monterey, Louisiana, February 2001.
- 141) Guidry, K. "Soybean and Feed Grain Market Situation and Outlook". Rapides Parish Growers Meeting, Cheneyville, Louisiana, February 2001.
- 142) Guidry, K., G. Giesler, and G. Johnson. "Risk Management Education: Marketing Agricultural Commodities". Pointe Coupee Parish Marketing Agricultural Commodities (MAC) Program, Innis, Louisiana, January to February 2001, 8 sessions.
- 143) Guidry, K. "Soybean and Feed Grain Market Situation and Outlook". St. Martin Parish Growers Meeting, Breaux Bridge, Louisiana, January 2001.
- 144) Guidry, K. "Feed Grain Market Situation and Outlook". Natchitoches Parish Growers Meeting, Natchitoches, Louisiana, January 2001.
- 145) Guidry, K. "Introduction into Marketing Agricultural Commodities". Southwest Louisiana FSA Borrower Training Program, Opelousas, Louisiana, January 2001.
- 146) Guidry, Kurt. "Feed Grain Market Situation and Outlook". Tensas Parish Growers Meeting, St. Joseph, Louisiana, January 2001.
- 147) Guidry, Kurt. "Soybean Market Situation and Outlook". Acadia Parish Growers Meeting, Crowley, Louisiana, January 2001.
- 148) Guidry, Kurt. "Soybean Market Situation and Outlook". Jeff Davis Parish Growers Meeting, Jennings, Louisiana, January 2001.
- 149) Guidry, K. "What Does It Cost To Produce Wheat". Avoyelles Parish Grower Meeting, Moreauville, Louisiana, September 2000.
- 150) Guidry, K. "Soybean Market Situation and Outlook". Acadia Parish Soybean Field Tour, Crowley, Louisiana, August 2000.
- 151) Guidry, K. "Soybeans, Feed Grains, and Cattle Market Situation and Outlook". Evangeline Parish Growers Meeting, Ville Platte, Louisiana, July 2000.
- 152) Guidry, K. "The Costs Effectiveness of Irrigating Sugarcane". LSU AgCenter Agent Training, St. Gabriel, Louisiana, May 2000.
- 153) Guidry, K. "Record Keeping Made Easy: Quicken Workshop". East Carroll Parish Growers Meeting, Lake Providence, Louisiana, March 2000.
- 154) Guidry, K. "Estate And Tax Planning For The Agricultural Producer". Southeast Louisiana Dairy Top Producer Program, Amite, Louisiana, February 2000.

- 155) Guidry, K. "Soybean and Feed Grain Market Situation and Outlook", Concordia Parish Growers Meeting, Monterrey, Louisiana, February 2000.
- 156) Guidry, K. "Soybean, Feed Grain, and Cotton Market Situation and Outlook". Avoyelles Parish Growers Meeting, Moreauville, Louisiana, February 2000.
- 157) Guidry, K. "Soybean and Feed Grain Market Situation and Outlook". Rapides Parish Growers Meeting, Cheneyville, Louisiana, February 2000.
- 158) Guidry, K. " World Commodity Market Outlook". Avoyelles Parish Growers Meeting, Moreauville, Louisiana, February 2000.
- 159) Guidry, K., G. Giesler, and G. Johnson. "Risk Management Education: Marketing Agricultural Commodities". Tri-Parish Marketing Agricultural Commodities (MAC) Program, Irwinville, Louisiana, January to March 2000, 8 sessions.
- 160) Guidry, K., G. Giesler, and G. Johnson. "Risk Management Education: Marketing Agricultural Commodities". Evangeline Parish Marketing Agricultural Commodities (MAC) Program, Ville Plate, Louisiana, January to March 2000, 8 sessions.
- 161) Guidry, K. "Cotton Market Situation and Outlook". Concordia Parish Growers Meeting, Ferriday, Louisiana, January 2000.
- 162) Guidry, K. "Soybean and Feed Grain Market Situation and Outlook". St. Martin Parish Growers Meeting, Breaux Bridge, Louisiana, January 2000.
- 163) Guidry, K. "Rice Market Situation and Outlook". Avoyelles/Rapides Parish Growers Meeting, Bunkie, Louisiana, January 2000.
- 164) Guidry, K. "Soybean and Feed Grain Market Situation and Outlook". St. Landry Parish Growers Meeting, Opelousas, Louisiana, January 2000.
- 165) Guidry, K. "Soybean Market Situation and Outlook". Acadia Parish Growers Meeting, Crowley, Louisiana, January 2000.
- 166) Guidry, K. "Soybean Market Situation and Outlook". Allen Parish Growers Meeting, Oberlin, Louisiana, January 2000.
- 167) Guidry, K. "Soybean Market Situation and Outlook". Evangeline Parish Growers Meeting, Ville Platte, Louisiana, January 2000.
- 168) Guidry, K. "Soybean Market Situation and Outlook". Jeff Davis Parish Growers Meeting, Jennings, Louisiana, January 2000.
- 169) Guidry, K. "Soybean Market Situation and Outlook". Calcasieu Parish Growers Meeting, Lake Charles, Louisiana, January 2000.
- 170) Guidry, K. "Marketing Soybeans in a Depressed Market". Tri-State Soybean Forum, Tallulah, Louisiana, January 2000.

- 171) Guidry, K. "Soybean Market Situation and Outlook". Tri-State Soybean Forum, Tallulah, Louisiana, January 2000.
- 172) Guidry, K. "Record Keeping Made Easy: Quicken Workshop". Vermillion Parish Growers Meeting, Abbeville, Louisiana, December 1999.
- 173) Guidry, K. "Record Keeping Made Easy: Quicken Workshop". Northeast Louisiana Agent Training, Jonesville, Louisiana, November 1999.
- 174) Guidry, K. "Understanding What it Costs to Raise Dairy Heifers in Louisiana". Southeast Louisiana Dairy Producer Meeting, Amite, Louisiana, November 1999.
- 175) Guidry, K. "Direct and Fixed Costs of Leaving Rice Land Idle". Vermillion Parish Rice Growers Association, Abbeville, Louisiana, November 1999.
- 176) Guidry, K. "Farm Financial Planning and Analysis". Southwest Louisiana Growers Meeting, Jennings, Louisiana, October 1999.
- 177) Guidry, K. "Farm Financial Planning and Analysis". Southwest Louisiana Agent Training, Crowley, Louisiana, September 1999.
- 178) Guidry, K. "Soybean Market Situation and Outlook". Jeff Davis Parish Soybean Field Tour, Jennings, Louisiana, August 1999.
- 179) Guidry, K. "Soybean Market Situation and Outlook". Acadia Parish Soybean Field Tour, Crowley, Louisiana, August 1999.
- 180) Guidry, K. "Soybean Market Situation and Outlook". Concordia Parish Marketing Club, Monterrey, Louisiana, July 1999.
- 181) Guidry, K. "Soybean and Feed Grain Market Situation and Outlook". Evangeline Parish Growers Meeting, Ville Platte, Louisiana, July 1999.
- 182) Guidry, K. "Updates on Commodity Markets and Government Loan Programs". St. Landry Parish Grower Meeting, Opelousas, Louisiana, March 1999.
- 183) Guidry, K. "Using Excel Spreadsheets in Your Farm Planning and Record Keeping". Iberia Parish Growers Meeting, New Iberia, Louisiana, February 1999.
- 184) Guidry, K. "Soybean Market Situation and Outlook". Rapides Parish Growers Meeting, Cheneyville, Louisiana, February 1999.
- 185) Guidry, K. "Soybean Market Situation and Outlook". Avoyelles Parish Growers Meeting, Moreauville, Louisiana, January 1999.
- 186) Guidry, K. "Soybean and Feed Grain Market Situation and Outlook". St. Landry Parish Growers Meeting, Opelousas, Louisiana, January 1999.
- 187) Guidry, K. "Managing Market Risk With Marketing Alternatives". Northeast Louisiana Growers Meeting, Tallulah, Louisiana, January 1999.

- 188) Guidry, K. "Managing Market Risk With Marketing Alternatives". Northeast Louisiana Growers Meeting, Delhi, Louisiana, January 1999.
- 189) Guidry, K. "Soybean Market Situation and Outlook". Concordia Parish Growers Meeting, Monterrey, Louisiana, January 1999.
- 190) Guidry, K. "Understanding And Using Basis Information". Northeast Louisiana Agent Training, Winnsboro, Louisiana, January 1999.
- 191) Guidry, K. "Soybean Market Situation and Outlook". Jeff Davis Parish Growers Meeting, Jennings, Louisiana, January 1999.
- 192) Guidry, K. "Soybean Market Situation and Outlook". Calcasieu Parish Growers Meeting, Lake Charles, Louisiana, January 1999.
- 193) Guidry, K. "Soybean Market Situation and Outlook". Acadia Parish Growers Meeting, Crowley, Louisiana, January 1999.
- 194) Guidry, K. "Farm Financial Planning and Analysis". LSU AgCenter Agent Training, Camp Grant Walker, Louisiana, October 1998.
- 195) Guidry, K., G. Giesler, G. Johnson, and K. Wegenhoft. "Risk Management Education: Marketing Agricultural Commodities". Southwest Louisiana Marketing Agricultural Commodities (MAC) Program, Jennings, Louisiana, September to October 1998, 8 sessions.
- 196) Guidry, K. "Soybean Market Situation and Outlook". Jeff Davis Parish Soybean Field Tour, Jennings, Louisiana, September 1998.
- 197) Guidry, K. "Soybean and Feed Grain Market Situation and Outlook". Lafayette Parish Marketing Club, Lafayette, Louisiana, September 1998.
- 198) Guidry, K. "Soybean Market Situation and Outlook". Acadia Parish Soybean Field Tour, Crowley, Louisiana, September 1998.
- 199) Guidry, K. "Soybean and Feed Grain Market Situation and Outlook". Madison Parish Marketing Club, Tallulah, Louisiana, August 1998.
- 200) Guidry, K. "Estate Planning Seminar: The Future of your Business - A Legacy Or A Memory" Central Louisiana Growers Meeting, Alexandria, Louisiana, July 1998.
- 201) Guidry, K. "Soybean and Feed Grain Market Situation and Outlook". Concordia Parish Marketing Club, Monterrey, Louisiana, June 1998.
- 202) Guidry, K. "Soybean and Feed Grain Market Situation and Outlook". Madison Parish Marketing Club, Tallulah, Louisiana, May 1998.
- 203) Guidry, K. "Soybean and Feed Grain Market Situation and Outlook". Lafayette Parish Marketing Club, Lafayette, Louisiana, May 1998.

- 204) Guidry, K. "Soybean and Feed Grain Market Situation and Outlook" Concordia Parish Marketing Club, Monterrey, Louisiana, April 1998.
- 205) Guidry, K. "Soybean and Feed Grain Market Situation and Outlook". Concordia Parish Marketing Club, Monterrey, Louisiana, March 1998.
- 206) Guidry, K. "Soybean and Feed Grain Market Situation and Outlook". Lafayette Parish Marketing Club, Lafayette, Louisiana, March 1998.
- 207) Guidry, K. "The Marketing Agricultural Commodities (MAC) Program". Louisiana Farm Bureau Soybean and Feed Grain Advisory Committee, Alexandria, Louisiana, February 1998.
- 208) Guidry, K. "Marketing Alternatives and Strategies". Tensas Parish Growers Meeting, St. Joseph, Louisiana, February 1998.
- 209) Guidry, K. "Soybean Market Situation and Outlook". Concordia Parish Growers Meeting, Monterrey, Louisiana, February 1998.
- 210) Guidry, K. "Soybean Market Situation and Outlook". Avoyelles Parish Growers Meeting, Moreauville, Louisiana, February 1998.
- 211) Guidry, K. "Using the Internet". Louisiana Soybean Association Board Meeting, Baton Rouge, Louisiana, January 1998.
- 212) Guidry, K. "Soybean Market Situation and Outlook". St. Landry/St. Martin Parishes Growers Meeting, Arnaudville, Louisiana, January 1998.
- 213) Guidry, K. "Marketing Alternatives and Strategies". St. Landry Parish FSA Borrower Training Program, Opelousas, Louisiana, January 1998.
- 214) Guidry, K. "Soybean Market Situation and Outlook". Allen Parish Growers Meeting, Oberlin, Louisiana, January 1998.
- 215) Guidry, K. "Soybean Market Situation and Outlook". Evangeline Parish Growers Meeting, Ville Platte, Louisiana, January 1998.
- 216) Guidry, K. "Soybean Market Situation and Outlook". Jeff Davis Parish Growers Meeting, Jennings, Louisiana, January 1998.
- 217) Guidry, K. "Soybean Market Situation and Outlook". Calcasieu Parish Growers Meeting, Lake Charles, Louisiana, January 1998.
- 218) Guidry, K. "Soybean Market Situation and Outlook". Acadia Parish Growers Meeting, Crowley, Louisiana, January 1998.
- 219) Guidry, K., G. Giesler, A. Ortego, G. Johnson, and K. Wegenhoft. "Risk Management Education: Marketing Agricultural Commodities". Northeast Louisiana Marketing Agricultural Commodities (MAC) Program, Jonesville, Louisiana, November to December 1997, 8 sessions.

- 220) Guidry, K., G. Giesler, A. Ortego, G. Johnson, and K. Wegenhoft. "Risk Management Education: Marketing Agricultural Commodities". Northeast Louisiana Marketing Agricultural Commodities (MAC) Program, Delhi, Louisiana, November to December 1997, 8 sessions.
- 221) Guidry, K., G. Giesler, A. Ortego, G. Johnson, and K. Wegenhoft. "Risk Management Education: Marketing Agricultural Commodities". Northeast Louisiana Agent Training, Rayville, Louisiana, November 1997.
- 222) Guidry, K. "Market Outlook for Soybeans and Rice". Calcasieu Parish Marketing Club, Lake Charles, Louisiana, November 1997.

***PARTICIPATION IN AND LEADERSHIP OF PROFESSIONAL ORGANIZATIONS/COMMITTEES***

**Participation in Professional Meetings:**

- 1) Southern Extension Agriculture Outlook Conference, Atlanta, Georgia, September 25 - 27, 2006.
- 2) Southern Region Extension Agricultural Economics Annual Meeting, Chattanooga, Tennessee, June 25 – 28, 2006.
- 3) Delta States Farm Management Committee Annual Meeting, Itta Bena, Mississippi, May 24 – 26, 2006.
- 4) Southern Extension Agriculture Outlook Conference, Atlanta, Georgia, September 23 - 24, 2004.
- 5) Louisiana County Agents Association Annual Meeting, Baton Rouge, Louisiana, June 5 – 7, 2004.
- 6) Southern Region Extension Agricultural Economic Annual Meeting, Lexington, Kentucky, June 13 -15, 2004.
- 7) Delta States Farm Management Association Annual Meeting, Stoneville, Mississippi, May 19 - 21, 2003.
- 8) Southern Region Extension Agricultural Economics Annual Meeting, Charleston, South Carolina, June 21 -23, 2003.
- 9) Delta States Farm Management Association Annual Meeting, St. Joseph, Louisiana, May 21 -22, 2002.
- 10) Southern Extension Agriculture Outlook Conference, Tunica, Mississippi, September 23 - 24, 2002.
- 11) Southern Extension Agriculture Outlook Conference, Atlanta, Georgia, September 24 - 25, 2001.
- 12) Symposium for the Future of American Agriculture: Southern Region, Athens, Georgia, August 15 - 17, 2001.
- 13) Louisiana County Agents Association Annual Meeting, Alexandria, Louisiana, July 2001.
- 14) Leveraging Risk Management Education Using Crop Insurance Workshop, San Antonio, Texas, June 15 - 16, 2000.

- 15) Extension Risk Management Education Workshop. St. Louis, Missouri, June 5 - 7, 2000.
- 16) Sparks Commodities Annual Food and Agricultural Policy Conference, Washington D.C., April 18 - 19, 2000.
- 17) Tri-State Soybean Forum. Tallulah, Louisiana, January 6 - 7, 2000.
- 18) National Public Policy Conference. Minneapolis, Minnesota, September 20 - 21, 1999.
- 19) Southern Region Crop Insurance Workshop, Dallas, Texas, June 2 - 3, 1999.
- 20) Delta States Farm Management Association Annual Meeting, St. Joseph, Louisiana, May 19 – 21, 1999.
- 21) Sparks Commodities Annual Food and Agricultural Policy Conference, Washington D.C., March 29 - 30, 1999.
- 22) Southern Agricultural Economics Association Annual Meeting, Memphis, Tennessee, February 2 - 3, 1999.
- 23) Tri-State Soybean Forum, Dumas, Arkansas, January 7 - 8, 1999.
- 24) Southern Region Extension Agricultural Economics Annual Meeting, Tulsa, Oklahoma, June 21 - 24, 1998.
- 25) Southern Soybean Conference, Memphis, Tennessee, February 3 - 5, 1998.
- 26) Tri-State Soybean Forum, Greenville, Mississippi, January 8 - 9, 1998.

**Membership In Professional Organizations:**

- 1) Board Member, Tri-State Soybean Forum, 1998 to 2003
- 2) Member, Southern Extension Marketing Committee, 1998 to present
- 3) Member, Southern Extension Farm Policy Committee, 1998 to present
- 4) Member, Southern Agricultural Economics Association, 1997 to 2002.
- 5) Member, Louisiana County Agriculture Agents Association, 1999 to present

***CONTINUED COURSEWORK IN-SERVICE TRAINING, SABBATICALS, PROFESSIONAL IMPROVEMENT***

- 1) Leadership Development for the 21st Century (LEAD 21) Program, 2005/06

***PARTICIPATION IN PUBLIC POLICY AND COMMUNITY ISSUES***

None

## ***AWARDS AND RECOGNITION***

First Place Poster, Southern Agricultural Economics Association Annual Meeting, Orlando, Florida, February 2002

## ***MULTI-INSTITUTION, AGENCY, AND STATE COLLABORATION***

**Risk Management Education:** Two specific projects are multi-institutional. The Interactive, Web-Based Risk Management Training for Mid-South Producers project involves land grant institutions from four states. The Risk Management for Absentee Landowners project involves land grant institutions from three states. In addition, the Marketing Agricultural Commodities program conducted in the late 1990's and early 2000's was done in cooperation from personnel from the Risk Management Association.

**National Ag Policy Survey:** Prior to the 2002 Farm Bill, the Southern Region Extension Policy Committee joined with committees in other regions to conduct a national survey of producer's views on agricultural policy.

**FSA Planning Prices:** Each year, the FSA Planning Prices project is a joint effort between the LSU AgCenter and the state Farm Service Agency.

## ***OTHER SCHOLARLY OR CREATIVE ACTIVITIES***

### **Graduate Committee Member:**

Doleswar Bhandari, MS, 2004.

### **Teaching:**

AGEC 2003 - Fall 2001 – 60 Students

AGEC 2003 - Fall 2002 – 100 Students

AGEC 2003 - Fall 2003 – 100 Students

## ***ORGANIZATIONS ADVISED***

- 1) Advisor, Agribusiness Club, Department of Agricultural Economics and Agribusiness, LSU AgCenter, 2003 – 2004.

## ***RECRUITMENT OF STUDENTS AND FACULTY***

None

## ***UNIVERSITY SERVICE***

- 1) Agriculture Outlook Conference Planning Committee, LSU AgCenter, 2006
- 2) LSU AgCenter Faculty Advisory Council, LSU AgCenter. 2002 – 2005.
- 3) Agriculture Outlook Conference Planning Committee, LSU AgCenter, 2003.

- 4) Chancellor's Oversight Committee, LSU AgCenter, 2003 to present.
- 5) Annual Conference Planning Committee, LSU AgCenter, 2004.
- 6) Scholarship Committee, Department of Agricultural Economics and Agribusiness, LSU AgCenter, 2003 - 2004.
- 7) Faculty Advisory Committee, Department of Agricultural Economics and Agribusiness, LSU AgCenter, 2000 - 2003.
- 8) Farm Financial Management Enhancement Committee, LSU AgCenter, 2000 - 2002.
- 9) Department Head Search Committee, Department of Agricultural Economics and Agribusiness, LSU AgCenter, 2000.
- 10) Agent Specialty Committee, LSU AgCenter, 1998 - 2001.

***PROFESSIONAL SERVICE***

- 1) Secretary, Southern Region Extension Marketing Committee, 2004 to present.
- 2) Board Member, Louisiana County Agriculture Agents Association, 2004 to present.

***OTHER EXTERNAL AND COMMUNITY SERVICE***

- 1) Volunteer Baseball Coach, Live Oak Sports Association, Watson, Louisiana, 2006.